

主辦機構



執行機構



工業貿易署「工商機構支援基金」撥款資助



工商機構支援基金
Trade and Industrial Organisation Support Fund

「在一帶一路國家舞臺上 宣揚香港汽車零部件 之優良製造科技 及品質能力」

| 項目總結 |





特別鳴謝及支持機構

特別鳴謝

支持機構：汽車零部件研究及發展中心
香港中小企經貿促進會有限公司
香港金屬製造業協會有限公司
香港創新科技及製造業聯合總會有限公司
香港模具及產品科技協會有限公司
香港模具協會
香港關鍵性零部件製造業協會有限公司
香港鑄造業總會有限公司
國際汽車及航空工程師學會 - 香港有限公司
(排名按中文筆劃順序)



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成 員：黎偉華先生、曾慶釵女士、許嘉鈺女士、黃振強先生

此項目由香港汽車零部件工業協會主辦，香港生產力促進局負責執行，並由香港特別行政區政府工業貿易署「工商機構支援基金」撥款資助。

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序

香港汽車零部件協會於一九九九年成立，至今擁有超過一百三十多家公司會員。本會以推廣香港汽車零部件工業的發展及提升本港汽車零部件廠商整體的市場競爭力為首要任務，協助香港企業與國內外汽車零部件企業建立緊密合作，以推動行業發展，並積極維護業界的正當權益，以前瞻性的眼光面向未來，推動並促進香港工商業的繁榮和進步。

香港擁有一群優秀的汽車零部件廠商，提供高品質且價格合理的關鍵汽車零部件，使本港的汽車零部件工業迅速發展。另一方面，隨著新綠色時代的到來，人們追求更環保的生活和產品，世界各國對新能源汽車及其零部件的需求亦隨之而大大增加。因此，本會聯同香港生產力促進局，成功向工業貿易署申請「工商機構支援基金」，推行為期兩年零八個月的《在一帶一路國家舞台上宣揚香港汽車零部件之優良製造科技及品質能力》的項目，凝聚行業力量，在「一帶一路」國家舉辦展覽會，包括中東迪拜國際汽車零配件及售後服務展覽會 (Automechanika Dubai 2022)、伊斯坦布爾國際汽車零配件及售後服務展覽會 (Automechanika Istanbul 2023) 以及泰國國際汽車製造暨機械工具展 (Automotive Manufacturing 2023)，以「香港館」的形式參展。期間，本會亦向參加者派發問卷，並於經驗研討會向業界發佈有關資訊和研究，助他們拓展國際市場的業務。

本項目將於二零二三年九月中完成，特此將項目的成果集結成書，出版《在一帶一路國家舞台上宣揚香港汽車零部件之優良製造科技及品質能力之項目總結》，期望業界尤其在拓展國際市場方面，得以參考並有所獲益。

最後，感謝工業貿易署及香港生產力促進局對行業的支持，並期望今後也繼續與本會合作，共同促進香港工業的進步！



關於本項目

2019 年全球汽車及零部件整體呈現下滑趨勢。恰逢中國大陸、日本、德國以及西歐和北美汽車製造國汽車產量萎縮 5% 至 10%，而美國汽車產量因美國與其他國家的貿易戰而變得持平。全球經濟增長放緩以及全球範圍內爆發的新型冠狀病毒疫情進一步惡化了傳統西方和內地汽車零部件市場。

但據統計，即使是 2019 年，「一帶一路」沿線國家的汽車及一、二級汽車零部件產銷量和產量近年來均以每年 5% - 15% 的速度大幅增長。其中包括印度、泰國、土耳其以及伊朗、沙特阿拉伯、阿聯酋、埃及等海灣國家。印度、泰國、土耳其和伊朗的汽車產量分別排名全球第 4、11、15 和 18 位，而汽車製造前 20 名的國家中，除巴西外，還有中國大陸、韓國、西歐和北美國家。另一個全球趨勢是，儘管 2019 年行業整體低迷，但包括電動汽車、公共汽車以及混合動力汽車在內的各種新能源汽車的銷量卻在全球範圍內大幅增長。這是由全球各國日益嚴格的環境監管要求和強勁的環境影響造成的。人類對可持續經濟和社會的關注。此外，由於「一帶一路」沿線國家經濟持續發展，平均通脹率是全球平均水平的兩倍；香港製造商生產的汽車零部件質量更高、更可靠、技術更先進，深受「一帶一路」國家的汽車製造商以及外國品牌的一、二級汽車裝置和零部件裝配製造商的需求，這些製造商在印度、泰國、土耳其和海灣國家（例如伊朗、沙特阿拉伯、阿聯酋和埃及）設有工廠。在成本效益方面，香港優於德國、美國、日本同行提供的零部件，由於中國內地和香港製造業的平均年薪比上述國家低得多，因此香港製造商在大灣區擁有的工廠生產的零部件，所需成本更低。預計香港製造的汽車零部件在印度、泰國、土耳其、海灣地區及其他「一帶一路」國家的中高端市場具有競爭力。

近十年來，香港政府倡議成立香港汽車零部件研發中心，專注於高品質、新能源汽車及相關汽車零部件的研發，本地業界積極參與，多元化發展汽車零部件製造，一批本地中小企業已具備製造優質新能源汽車零部件和關鍵零部件的能力，如直驅電機、充電器、混合儲能系統、車輛系統控制器、連接器、先進前燈系統、信息娛樂系統、輕量化鎂零部件、車用強化玻璃、軸承等。西式商業文化、誠信、國際法體系、城市對知識產權的尊重也對「一帶一路」國家汽車、一級和二級設備公司具有吸引力，促使它們尋求香港製造商而非附近地區相關行業的合作。



然而，如果沒有齊心協力，本港有關行業就很難在國際舞台及「一帶一路」沿線國家上樹立和提升作為優質、關鍵和新能源汽車零部件供應區域樞紐的專業形象。許多「一帶一路」國家只知道香港是商業和傳統消費電子、塑料及金屬製品製造的樞紐，而不是質量和技術優良的汽車零部件供應商。依靠個別中小企業參加相關展會宣傳效果甚微且分散。如果本港中小企單獨曝光，不太可能與各地買家展開商業配對討論。對於海外買家來說，在香港與個別中小企業會面的吸引力和成本效益都不夠，除非他們能夠根據實業家的經驗在一些國際平台上展示其整個行業的能力。



為了向世界各國宣傳香港新能源及關鍵汽車零部件，我們舉行的項目包括：以「香港館」形式分別參與中東迪拜國際汽車零配件及售後服務展覽會 (Automechanika Dubai 2022)、伊斯坦布爾國際汽車零配件及售後服務展覽會 (Automechanika Istanbul 2023) 以及泰國國際汽車製造暨機械工具展 (Automotive Manufacturing 2023)，以展示香港最新的新能源及關鍵汽車零部件製造科技及品質；舉辦兩場經驗研討會分享參展經驗和成果，助香港廠商了解國際市場概況。此書分析了參觀展覽人士的問卷調查結果，以及概括了研討會的重點。冀盼此書能為本港汽車零部件生產商帶來示，助他們掌握市場趨勢，從而勾劃出市場拓展藍圖，攜手為香港工業努力。



「在一帶一路國家舞台上宣揚香港汽車
零部件之優良製造科技及品質能力」 | 項目總結



中東迪拜國際汽車零配件及售後服務展覽會
Automechanika Dubai 2022 (2022年11月22-24日)



伊斯坦布爾國際汽車零配件及售後服務展覽會
Automechanika Istanbul 2023 (2023年6月8-11日)



泰國國際汽車製造暨機械工具
Automotive Manufacturing 2023 (2023 年 6 月 21-24 日)



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「中東(杜拜)國際汽車零部件、汽車技術及服務展覽會」 經驗分享會

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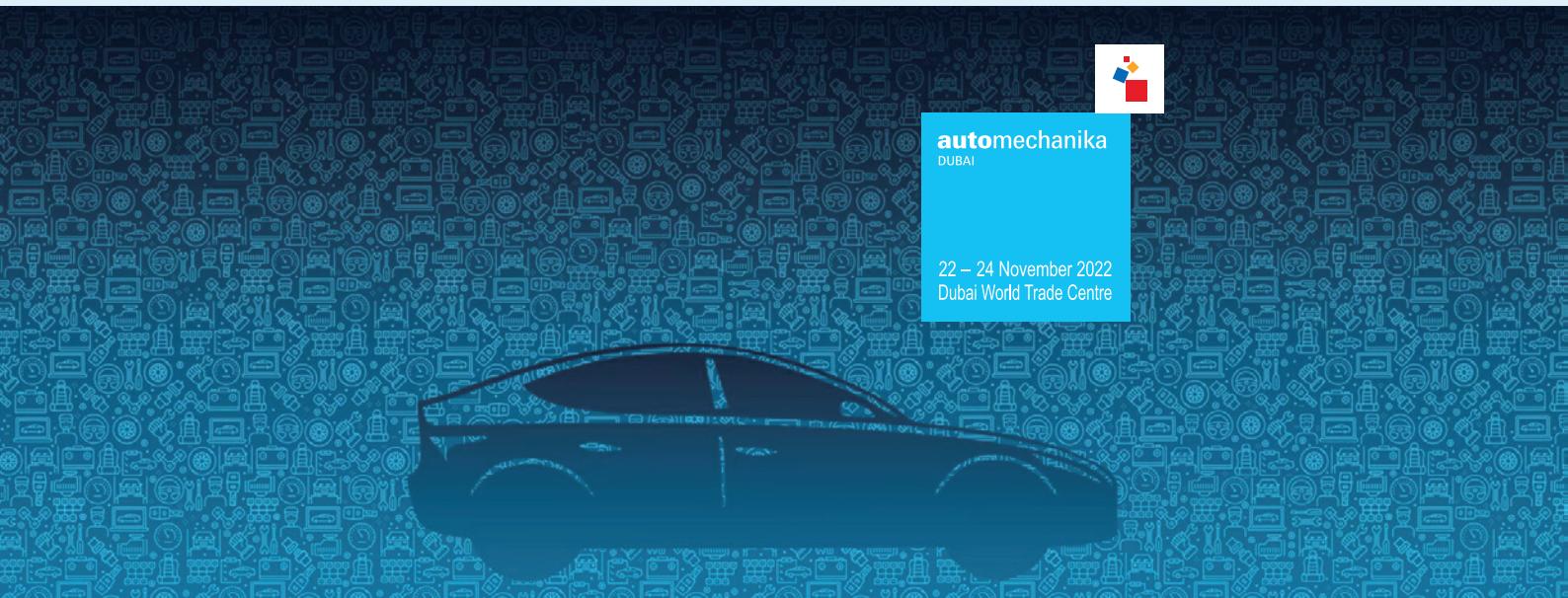
「伊斯坦布爾國際汽車零配件及售後服務展覽會」及 「泰國國際汽車製造暨機械工具展」經驗分享會

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中東迪拜國際汽車零配件及售後服務 展覽會 (Automechanika Dubai 2022) 參展總結



展會背景

中東迪拜國際汽車零配件及售後服務展覽會是中東地區最大的國際汽車零部件和售後市場貿易展。主辦方是法蘭克福展覽中東有限公司。2019 年該展會已是第 17 屆，在阿聯酋迪拜世界貿易中心舉辦。該屆展會共有來自 63 個國家的 1880 家參展商和來自 141 個國家的 32,720 名觀眾參加。該屆展會共有 23 個專門國家展團運營自己的展館。

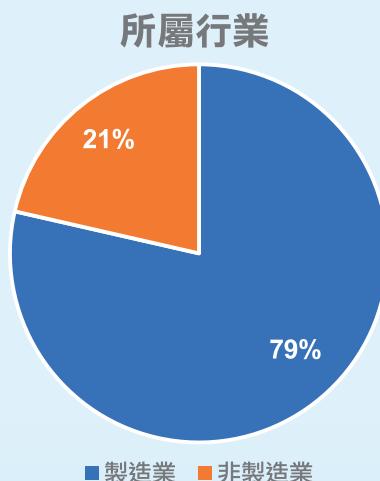
2022 年的中東迪拜國際汽車零配件及售後服務展覽會於 11 月 22-24 日，在杜拜世界貿易中心 (Dubai World Trade Centre) 舉行。該屆展會最終有來自 53 個國家的 1145 家參展商和來自 145 個國家的 42,937 名觀眾參加，以及共有 20 個專門國家展團運營自己的展館。展覽會中展示各種相關的汽車零部件、材料和成型及加工技術等等，吸引大量來自世界各地的汽車 OEM 廠商及一級供應商到場參觀，成為廠商拓展國際業務和促進海灣地區科技發展的互助橋樑。本會以香港館的形式參與，以優質且價格相宜的新能源及關鍵汽車零部件為主題，展區面積達一百二十平方米。本會事先以零部件是否能應用在新能源汽車、創新程度、零部件的性質與種類等多方面，從四十間香港中小企挑選了一百件展品展出。有賴汽車零部件研究及發展中心以及香港生產力促進局的全力支持，展館更特別設有創新及科技角，展示行業最新的發明和科技。展館展示了香港零部件工業中，最新及可應用於傳統及新能源汽車的產品及關鍵零部件，使參觀者更了解香港汽車零部件業的產品品質。



問卷調查結果及分析

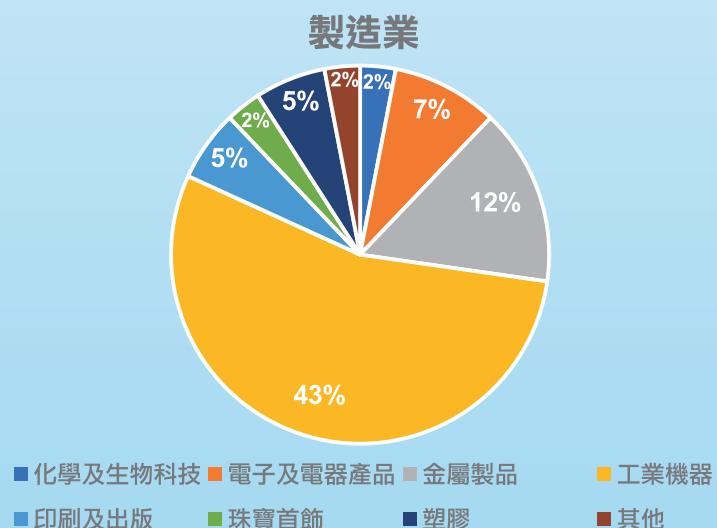
完成兩日展覽後，本會向四十二名參加展覽的僱主和前線員工派發問卷，以了解他們的背景及對是次展覽的意見。以下是問卷調查結果及分析。

I) 業務性質



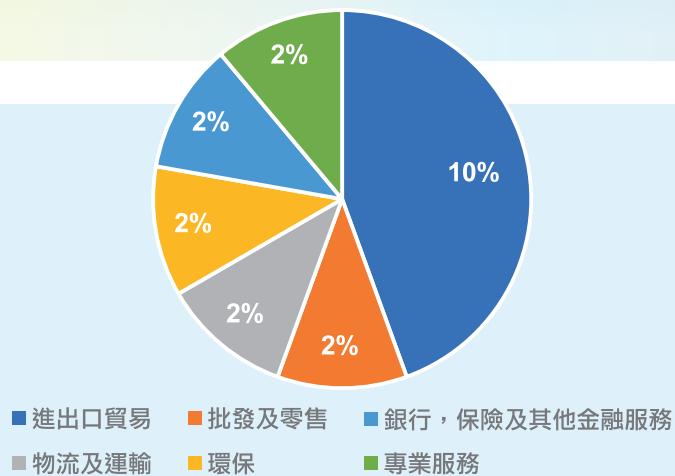
由於是次展覽主題為汽車零配件及加工技術，所以接近八成受訪者從事製造業。另外有百分之二十一的受訪者來自非製造業。

製造業中，四成三受訪者從事工業機器，其次是從事金屬製品，佔百分之十二。他們在展覽中向參觀者展示並介紹先進的汽車零部件。雖然是次展覽以汽車零配件及加工技術為主題，但仍吸引不少從事其他相關行業的人士參觀，例如電子及電器產品、印刷及出版等相關行業，證明受訪者的業務種類多元化。





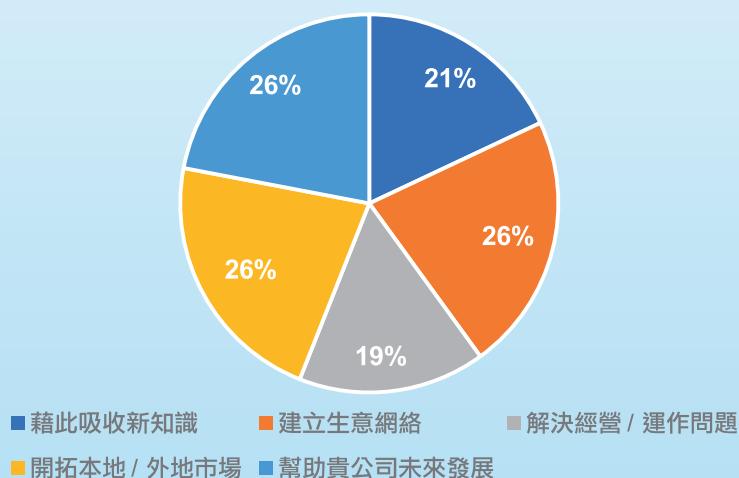
非製造業



非製造業中，大部分受訪者從事進出口貿易，佔百分之十。是次展覽展示汽車零部件和相關技術，可推斷大部分受訪者期望搜羅合適的零部件作進出口貿易。其次各有百分之二受訪者從事批發及零售、物流及運輸、環保、專業服務，以及銀行，保險及其他金融服務。

II) 對香港館內容的評價

香港館如何幫助公司

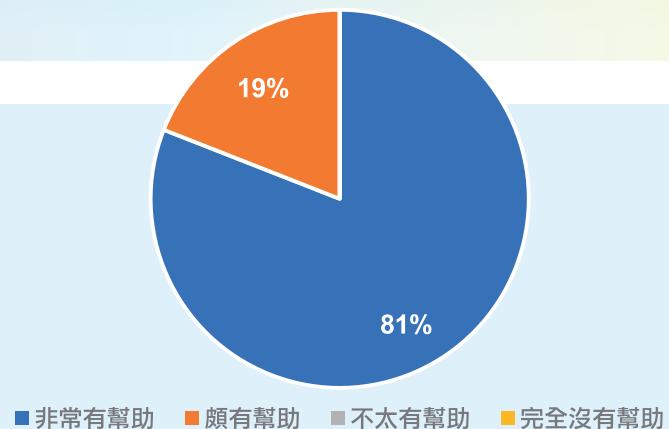


九成受訪者認為是次香港館對其公司有幫助。最多受訪者認為能藉香港館建立生意網絡、開拓本地 / 外地市場，以及幫助公司未來發展，各佔二成六。百分之二十一的受訪者認為香港館能幫助他們吸收新知識。

從以下圖表可見，絕大部分的受訪者認為長遠而言，參加香港館能增加公司競爭力，更有百分之八十一的受訪者認為非常有幫助。因為展覽提供平台予參展商，向到場的汽車廠商宣傳汽車零部件的製造科技及高品質，使他們獲得商機。

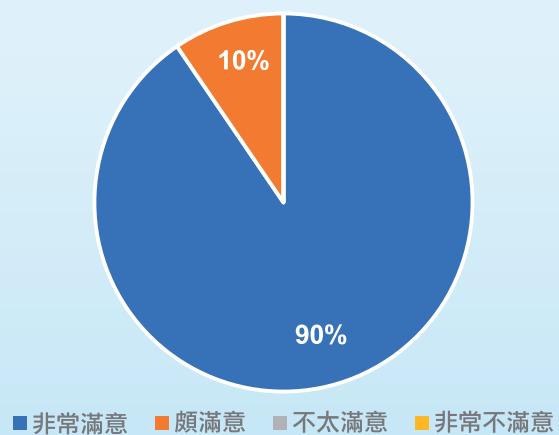


香港館對增加公司競爭力有否幫助

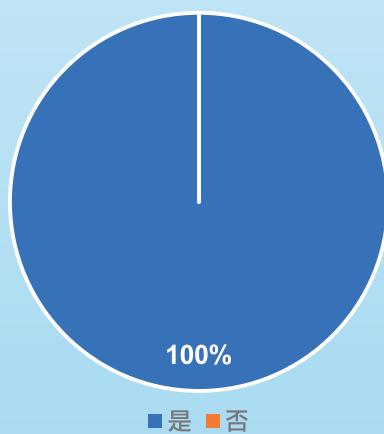


III) 對香港館安排的評價

對香港館的整體滿意程度



香港館的時間是否足夠

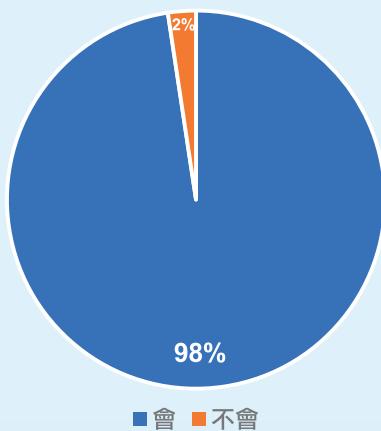




大部分受訪者滿意是次香港館的展覽，百分之九十的受訪者更表示非常滿意。在整體時間安排上，所有受訪者認為為期三天的展覽時間充裕。

IV) 再次參與香港館的意向

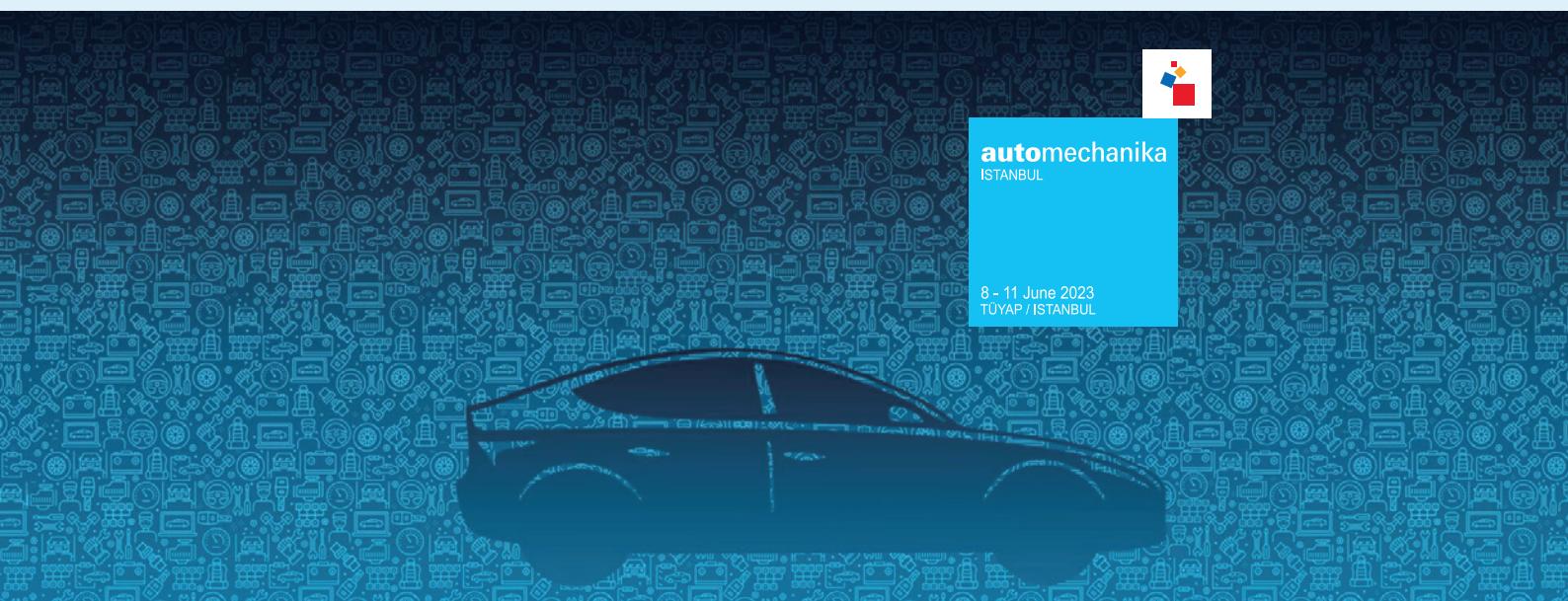
會否再次參與香港館



九成八受訪者均表示會再次參與香港館，相信是次展覽有效達到他們預期的目標，有助他們發展業務，值得鼓舞，惟有受訪者表示參展香港館涉及的資金 / 人力成本過高。



伊斯坦布爾國際汽車零配件及售後服務展覽會 (Automechanika Istanbul 2023) 參展總結



展會背景

Automechanika Istanbul 是土耳其最大、領先的汽車行業展覽會。主辦方是法蘭克福伊斯坦布爾展覽公司。該展會每年舉辦一次，在土耳其伊斯坦布爾的圖雅普展覽會議中心舉行。2023 年伊斯坦布爾汽配展已是第 16 屆。該屆展覽於 2023 年 6 月 8-11 日在 Istanbul Tyap Fair, Convention and Congress Center 舉行，由 Messe Frankfurt 主辦。展覽面積達 120,000 平方米，容納超過來自 40 個國家的 1437 間廠商，參觀者來自全球 141 個國家，更吸引超過 5 萬名人士到場參觀。參觀者中不乏西歐汽車產業中的專業人士，他們來自德國、意大利及英國等。東歐的汽車產業發展迅速，展覽亦吸引來自俄羅斯、波蘭、捷克等地的人士參觀。此外，展覽的互動性極高，參觀者可以親身體驗行業的最新科技、產品及新一代的汽車，有助他們了解整個行業的最新資訊及趨勢。本會以香港館的形式參與，並事先從約四十二間香港中小企中挑選了超過一百件展品展出。香港館展覽分為四大範疇，分別是結構性系統，包括保險槓、車門、輕量結構性部件，發電及輸電系統、電子控制系統及關鍵汽車配件，讓香港廠商有機會向世界展示香港汽車零部件的技術和品質。

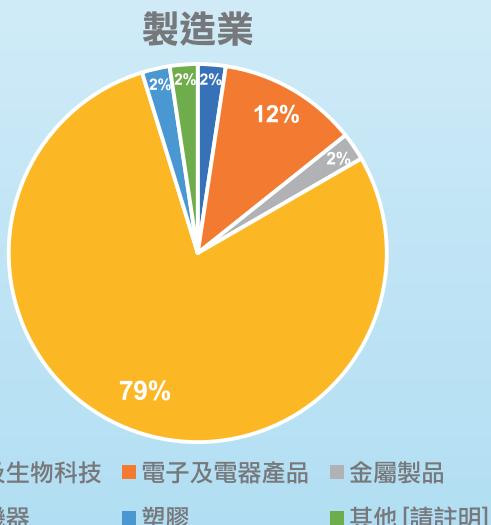
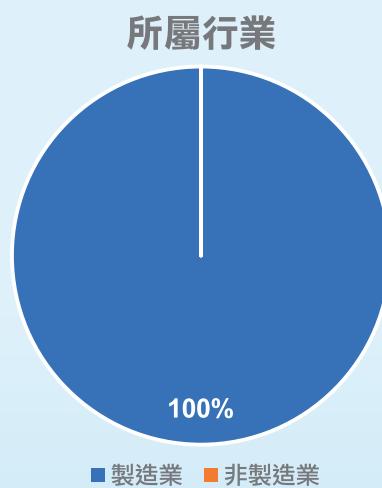


問卷調查結果及分析

完成展覽後，本會向四十二位參加展覽的僱主和前線員工派發問卷，以了解他們的背景及對是次展覽的意見。以下是問卷調查結果及分析。

I) 業務性質

資料顯示全部受訪者均從事製造業。是次展覽以汽車為主題，在製造業中，五成六受訪者從事工業機器製造，其次是電子及電器產品，佔百分之十二。

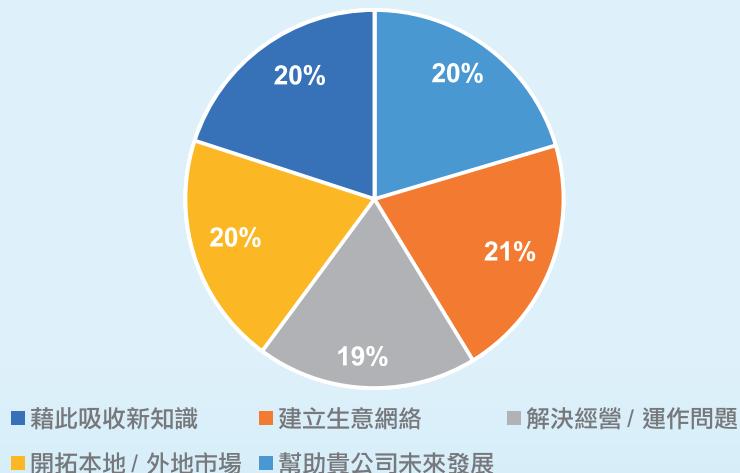




II) 對香港館內容的評價

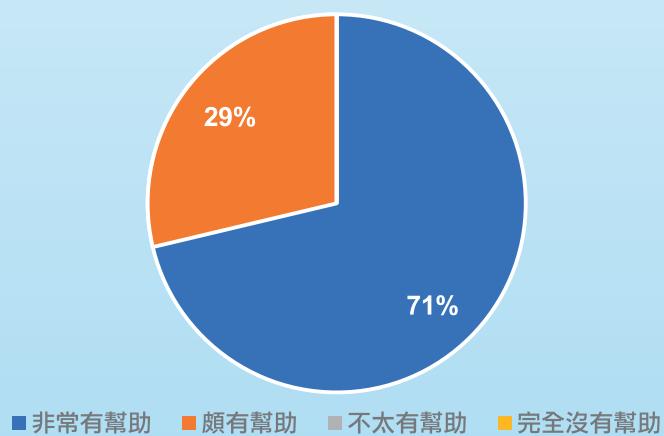
所有受訪者認為是次香港館對其公司有幫助。最多受訪者認為能藉香港館吸收新知識、開拓本地或海外市場，以及幫助公司未來發展，各佔百分之二十。其次，有百分之二十一的受訪者認為香港館有助他們建立生意網絡。另有一成九的受訪者認為香港館能協助他們解決經營或運作上的問題。整體而言，香港館能在各方面幫助公司。

香港館如何幫助公司



全部受訪者認為香港館有助增加公司的競爭力，當中有近八成受訪者認為非常有幫助。因為展覽提供渠道予參展商，向到場的汽車廠商宣傳高科技及優質的汽車零部件，使他們獲得商機。

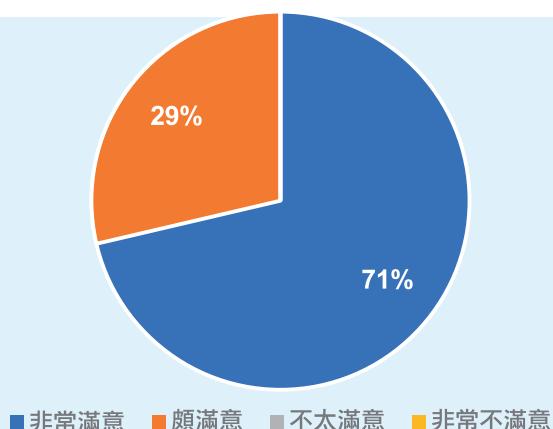
香港館對增加公司競爭力有否幫助



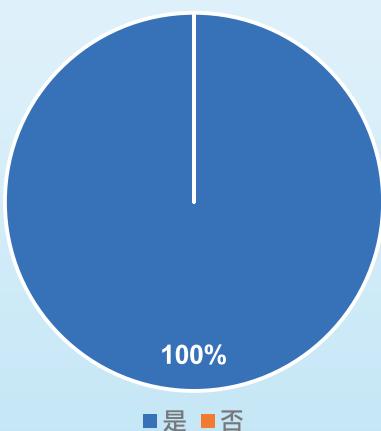


III) 對香港館安排的評價

對香港館的滿意程度



香港館的時間是否足夠

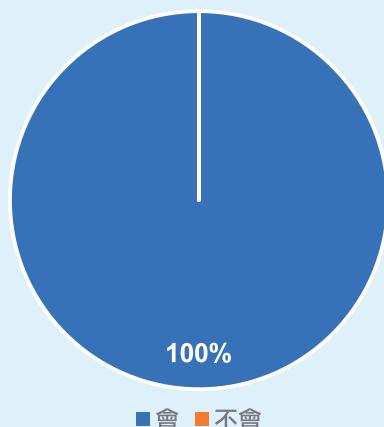


全部受訪者滿意是次香港館的安排，百分之七十一的受訪者更表示非常滿意，證明本會於是次展覽的付出得到肯定，令人鼓舞。同時，受訪者對是次活動提出建議。有受訪者反映香港館的位置及內部間隔設計可作改善。時間方面，大部份受訪者認為展覽的時間足夠，更有受訪者希望展覽時間能延長。



IV) 再次參與香港館的意向

會否再次參與香港館



所有受訪者表示會再次參與香港館，可見香港館符合他們預期的目標，有助他們在土耳其推廣汽車零部件的製造科技及品質，在鄰近區域國際市場拓展商機。在此，本會衷心感謝受訪者的鼎力支持。



泰國國際汽車製造暨機械工具展 (Automotive Manufacturing 2023) 參展總結



展會背景

泰國國際汽車製造暨機械工具展的主辦方是 Reed Tradex Limited。展覽在泰國曼谷的曼谷國際貿易展覽中心 (BITEC) 舉行。

2023 年的展覽於 6 月 21 - 24 日舉行，本屆展覽同時連同另外 7 個展覽一起舉辦：InterPlas Thailand 2023、InterMold Thailand 2023、Surface & Coatings 2023、Assembly & Automation 2023、NEPCON Thailand 2023、FACTECH 2023 及 GFT 2023。共有來自超過 30 個國家、超過 2000 品牌參展，並有多於 80,000 參觀人士，除「香港館」外，另有 5 個國家地區設立展館，分別是：中華人民共和國、日本、新加坡、南韓及台灣，可見各東亞國家地區都重視泰國這個東盟首屈一指的汽車零部件市場。香港汽車零部件工業協會會長亦受到展覽主辦方訪問。



Keynote Address on the Opening of "Manufacturing Expo" and "Automotive Summit"

"Thailand is ASEAN's No. 1 exporter of automobiles. We are open to using clean energy, and electric energy is a perfect solution. The use of clean energy starts from production, from reskill and upskill of the workforce. It is commendable that Thai entrepreneurs continuously develop their personnel to keep the workforce amidst technological transformation and enables continuous industrial progress. The government's policy is to help the adjustment of entrepreneurs amidst changes so no one will be left behind."



Mrs. Warawan Chitaroon
Director General, The Office of Industrial Economics



MR. NORMAN NG

President (2022-2024)
HONG KONG AUTO PARTS INDUSTRY ASSOCIATION
(APIA)

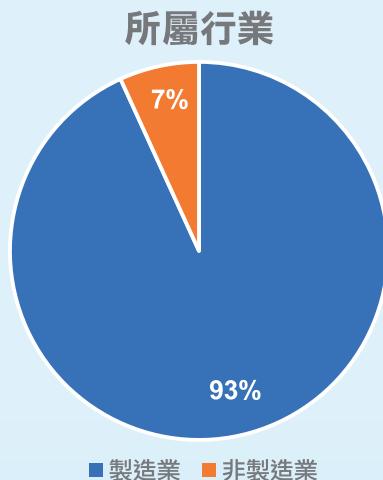
"Hong Kong products are notable for high quality and competitive prices. To us, Thailand is an important business hub of ASEAN, and we would like to increase the scale of collaboration between the existing Hong Kong-Thai partnership and the unexplored potentials."



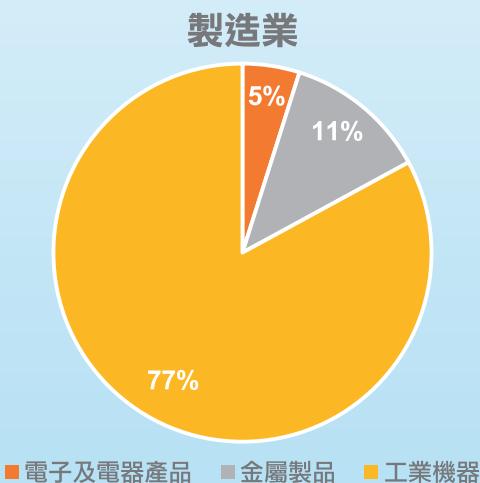
問卷調查結果及分析

完成展覽後，本會向四十四位參加展覽的僱主和前線員工派發問卷，以了解他們的背景及對是次展覽的意見。以下是問卷調查結果及分析。

I) 業務性質



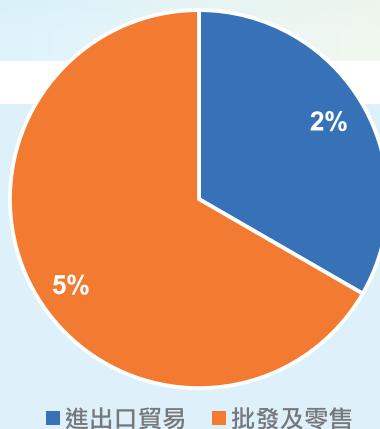
上圖反映絕大部分受訪者從事製造業，另有小部分受訪者從事非製造業，只佔百分之七。



製造業中，大部分受訪者從事工業機器有關行業，佔百分之七十七。其次，有一成一的受訪者從事金屬製品有關行業。另外有百份之于五的受訪者從事電子及電器產品行業。這些行業跟展覽主題息息相關。



非製造業

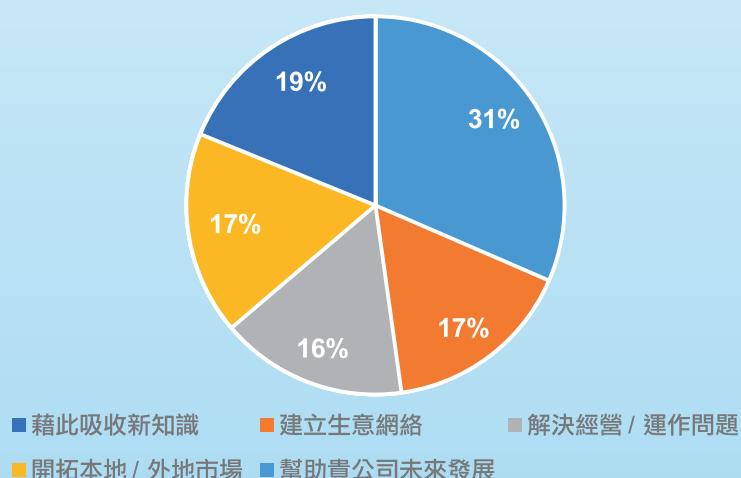


非製造業中，最多受訪者從事進出口貿易，佔全部受訪者的百份之五。其次有百份之二的受訪者從事從事批發及零售。

II) 對香港館內容的評價

所有受訪者認為是次香港館對其公司有幫助。最多受訪者認為能藉香港館吸收新知識佔百分之三十一。其次，有百分之十九的受訪者認為香港館有助公司未來發展。另有受訪者認為香港館能協助他們建立意網網絡，以及協助開拓本地或外地市場，各佔百份之十七，最後有百份之十六的受訪者表示香港館能幫助他們解決經營或運作問題。整體而言，香港館能在各方面幫助公司。

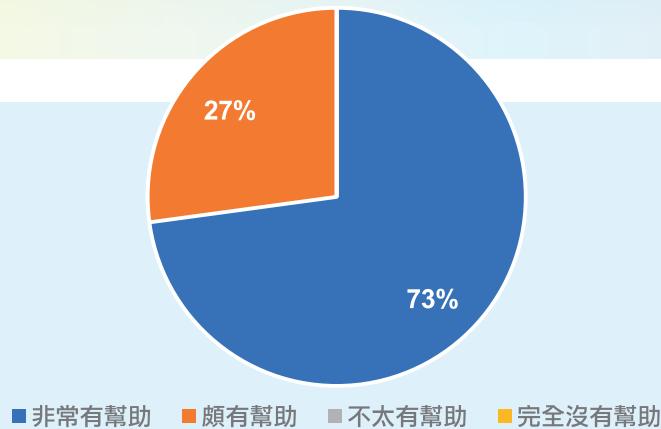
香港館如何幫助公司



全部受訪者認為香港館有助增加公司的競爭力，當中有七成三受訪者認為非常有幫助。因為展覽提供渠道予參展商，向到場的汽車廠商宣傳高科技及優質的汽車零部件，使他們獲得商機。

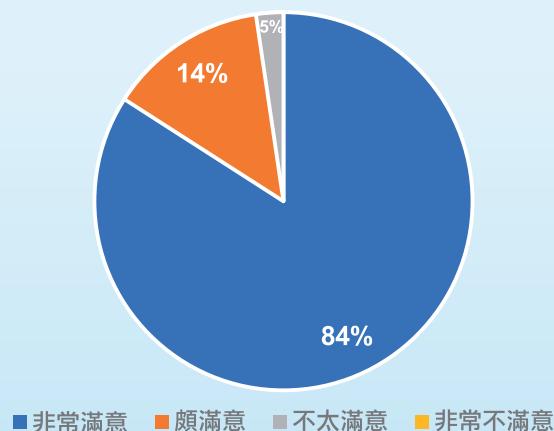


香港館對增加公司競爭力有否幫助

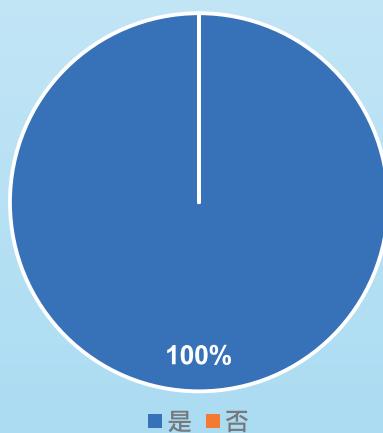


III) 對香港館安排的評價

對香港館的整體滿意程度



香港館的時間是否足夠

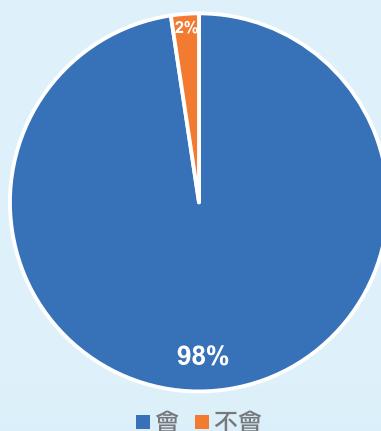




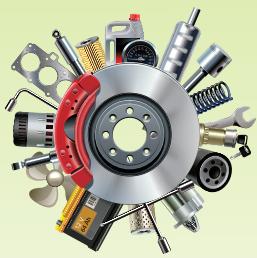
絕大部分的受訪者對香港館整體感到滿意，當中有百分之八十四的受訪者更表示非常滿意，可見本會的付出得到參加者的肯定。同時，有受訪者就是次活動提出意見，反映由於是次展覽跟其他展覽同期舉行，人流較多，位置方面可作改善。此外，場地設計及選址分配也有改善空間，而且可以提高展覽互動性。時間方面，所有受訪者都認為為期四天的展覽時間足夠。

IV) 再次參與香港館的意向

會否再次參與香港館



差不多所有受訪者表示會再次參與香港館，可見香港館符合他們的期望，有助他們在泰國推廣汽車零部件的技術及品質，有助他們尋覓新商機。在此，本會衷心感謝參與者的鼎力支持。



「中東（杜拜）國際汽車零部件、 汽車技術及服務展覽會」 經驗分享會撮要

展會背景

完成展覽後，本會在香港生產力促進局舉行「中東（杜拜）國際汽車零部件、汽車技術及服務展覽會」經驗分享會，由位處杜拜的 MBG Corporate Services 派出 Mr. Abhijeet Sharma 和 Ms. Isabella Sun 線上講解中東地區的營商環境，並由香港生產力促進局首席顧問黎偉華先生講解參展成果，以及當地汽車零部件業的市場啟示和業務拓展機遇，冀盼參加者能從中獲得實用資訊，同時考慮參與此項目，以支持本港汽車零部件行業的發展。

本次分享會是線上線下同時舉行的混合式分享會，不少觀眾已能親身到達本局，兩位演講者及部份觀眾則線上參與。

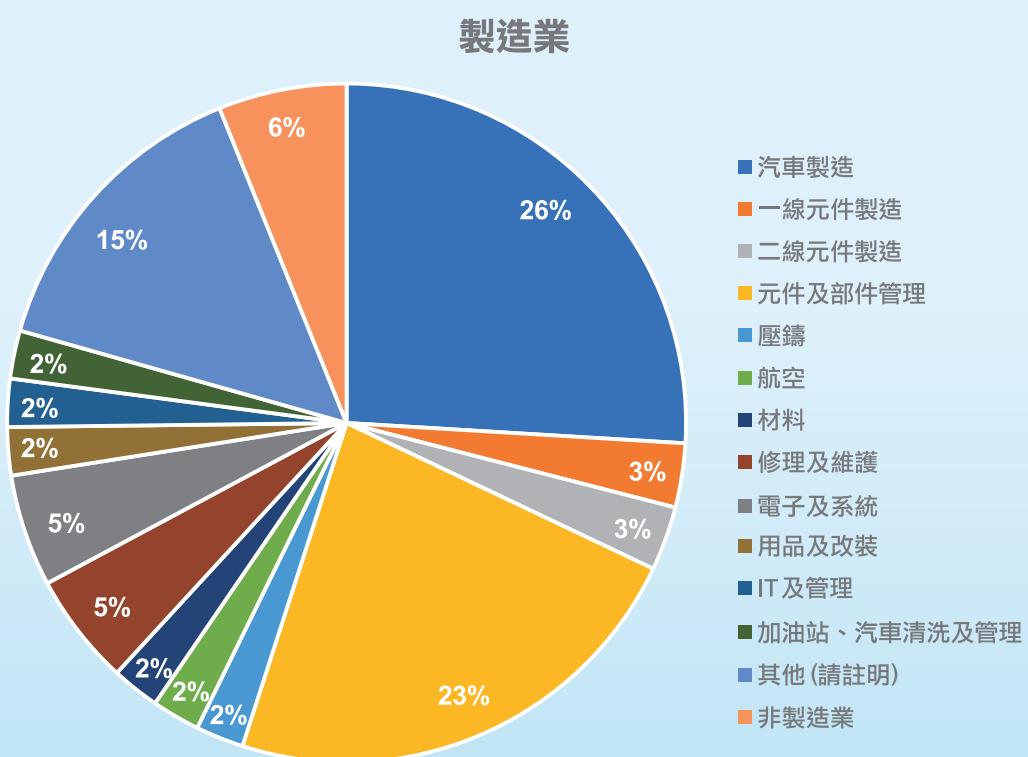


參展經驗分享

參展者資料

為了解前來參觀「香港館」的公司規模和採購考慮因素，共訪問了 108 位參觀者，並得出以下結果。

I) 業務性質



受訪的參觀者主要從事製造業，佔百分之七十七；而從事非製造業的佔百分之二十三。最多從事製造業相關的受訪參觀者選擇了汽車製造 (26%)，其次是從事元件及部件管理 (23%)。

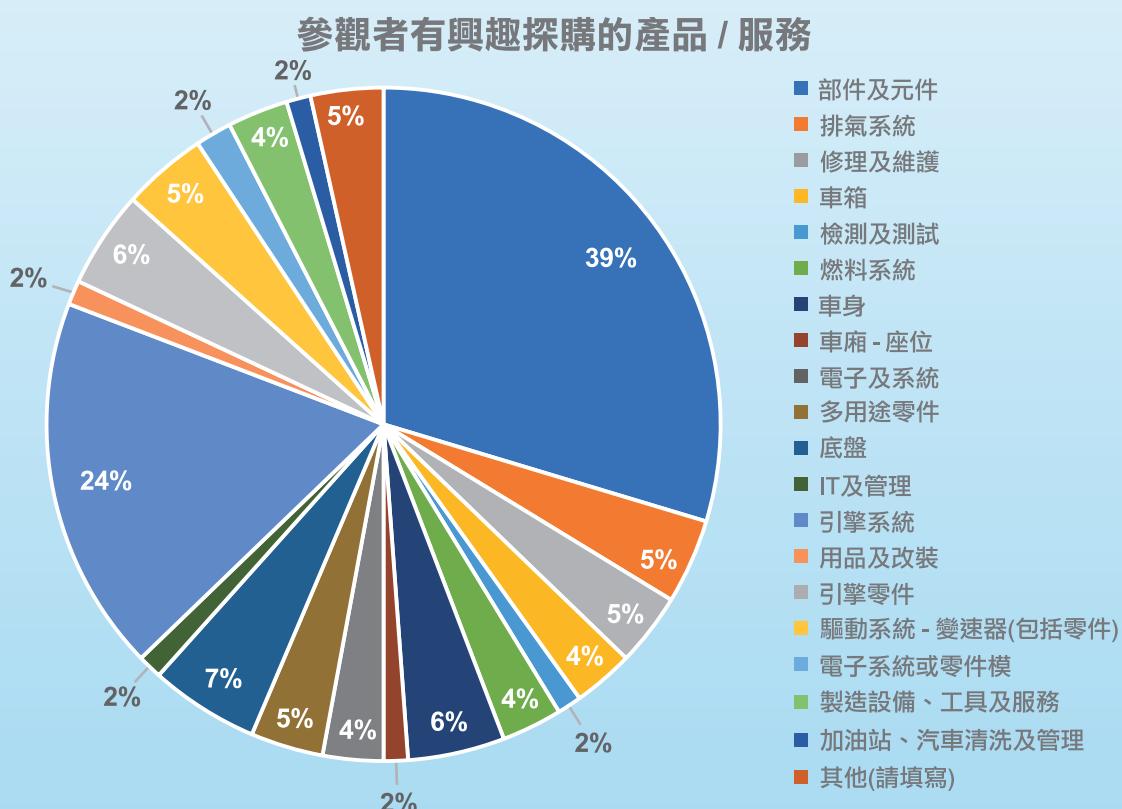


II) 年度營業額 (以美金結算)



最多受訪的參觀者所屬的企業之營業額介乎美元 500,001 - 5,000,000，佔百分之三十一；其次是少於美元 500,000，佔百分之二十五。

III) 參觀者有興趣採購的產品



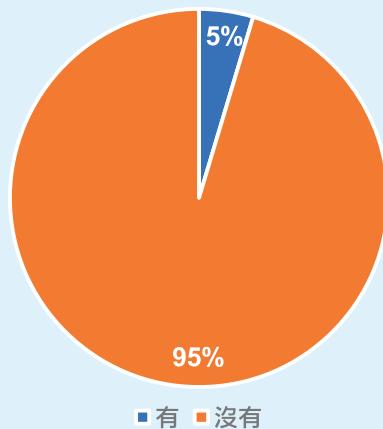
受訪參觀者最有興趣採購的產品頭三位分別是部件及元件 (39%)、引擎系統 (24%) 以及底盤 (7%)。



IV) 香港辦事處

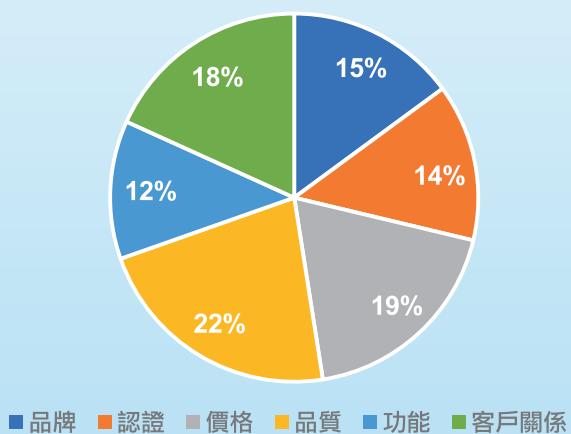
九成半受訪參觀者表示沒有在香港設立辦事處，普遍對於香港供應商的認識不多，相信「香港館」有助提升他們對香港汽車零部件業的了解。

香港設立辦事處



V) 採購考慮因素

採購的因素



受訪的參觀者表示在採購時最主要會考慮的因素是品質，佔百分之二十二。其後依次為價格、客戶關係、品牌、認證及功能。



市場分析

I) 背景

中東是中國「一帶一路」政策的目標地區之一，在 2023 年 2 月香港特首率團到訪中東，包括沙特阿拉伯及阿拉伯聯合酋長國（阿聯酋），並成功簽署合共 13 份備忘錄或意向書。近年來，中東部份國家如阿聯酋、沙特阿拉伯及卡塔爾的政治環境相對穩定，亦有一定法律去保障知識產權及防止貪污。根據香港政府統計資料，以總出口計，香港在中東的貿易夥伴首 4 名順序為：(1) 阿聯酋、(2) 以色列、(3) 沙特亞拉伯、(4) 卡塔爾。

II) 機遇

根據 Emirates NBD 的研究，阿聯酋是海灣地區最大的汽車市場之一，僅次於沙特阿拉伯。阿聯酋嚴重依賴進口，幾乎所有汽車都是從國外的製造工廠進口的；但與其他地區市場相比，阿聯酋的汽車及相關行業市場仍然年輕，這促使該國政府決心發展成為海灣地區汽車零件的樞紐和再出口中心，尤其是在電動或新能源汽車方面，以擺脫對石油的倚賴及提昇對環境的保護。阿聯酋政府已計劃在首都阿布扎比的西南部穆薩法地區 (Mussafah) 開發「汽車城」，將創建一系列先進的車間和服務中心，吸引對汽車製造和備件物流的投資；另外，阿聯酋另一城市杜拜已經擁有無人駕駛的智慧地鐵，旨在建立一個在這些線路上運行的未來交通系統。

III) 問題

據 Arab News 報導，於 2010 - 2015 年，沙特阿拉伯是世界上增長最快的汽車工業，但受疫情影響，2020 年新車銷量下降了 60%，在整個中東和北非汽車市場，整個 2020 年第三季度的銷售額下降了 29.6%。此外，汽車配件進入海灣合作委員會 (Gulf Cooperation Council, GCC) 成員國，需配有 GSO 認證 (GCC Standardization Organization)。沙特亞拉伯及阿聯酋都設有收費稅，沙特亞拉伯更另有增值稅，卡塔爾則對鐵條和桿、以及某些鋼條徵收關稅。

IV) 方案

為積極吸引外國公司到當地發展，阿聯酋政府提出一系列政策措施，包括：對汽車配件貿易實施零附加費；在杜拜設有專門的商業區，在汽車零件貿易方面投入大量資金；於不同地區成立自由區，允許區內企業擁有 100% 的所有權；於 2018 年起阿聯酋標準化和計量局 (Emirates Authority for Standardization and Metrology, ESMA) 設立統一標準及為合格產品加上品質標誌，以確保有關產品能附合當地和國際法規。



跟阿聯酋類似，沙特阿拉伯設有經濟特區 (Special Economic Zones, SEZ) 鼓勵外國投資，2021 年在利雅得啟動了第一個 SEZ，讓開展規定活動的外國公司將享受 50 年的免稅期、100% 的企業所有權、100% 的關稅暫停和進口限制、無資本匯回限制等。

同樣，卡塔爾政府成立卡塔爾自由區管理局，負責發展和監管自由區。目前有 2 個自由區，提供 20 年的免稅期、進口關稅豁免、獲得投資基金、完全所有權和完全資本匯回等優惠。





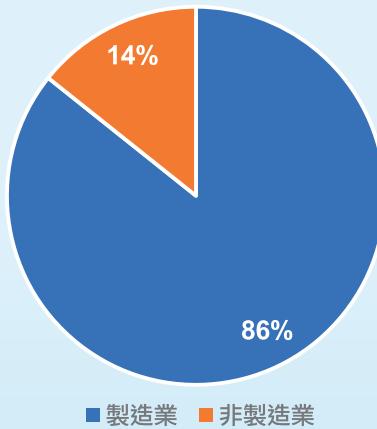
問卷調查結果及分析

本會於「中東（杜拜）國際汽車零部件、汽車技術及服務展覽會」經驗分享會派發問卷，以了解參加者的背景和對研討會的看法，共蒐集得 49 份意見。以下是問卷調查結果和分析。

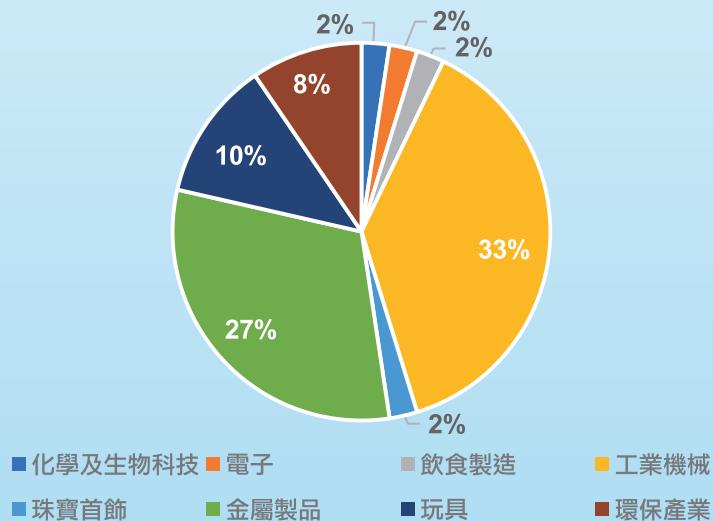
I) 業務性質

受訪者比較多從事製造業。最多受訪者從事工業機械，佔百分之三十三，其次有百分之二十七的受訪者從事金屬製品，其餘受訪者從事具、進出口貿易以及電子，分別佔百分之四。

所屬行業

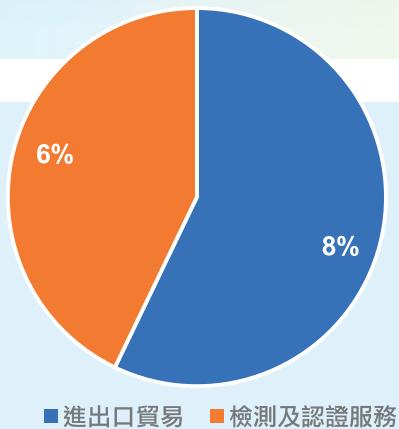


製造業





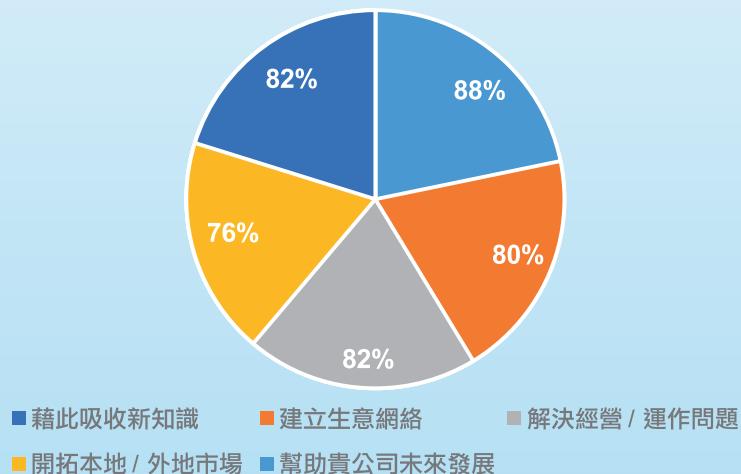
非製造業



II) 對分享會內容的意見

所有受訪者認為是次分享會對其公司有幫助，並會將建議應用到公司的日常運作。最多受訪者表示能透過分享會吸收到新知識，佔百分之八十八。其次，分別有百分之八十二的受訪者認為分享會能助他們解決經營或運作問題，及幫助公司未來發展。另外，有百分之八十的受訪者認為分享會有助建立生意網絡，最後，有百分之七十六的受訪者認為分享會有助開拓本地或外地市場。總括而言，所有受訪者認為分享會令他們有所得益，並從中尋找到新商機。

分享會如何幫助公司

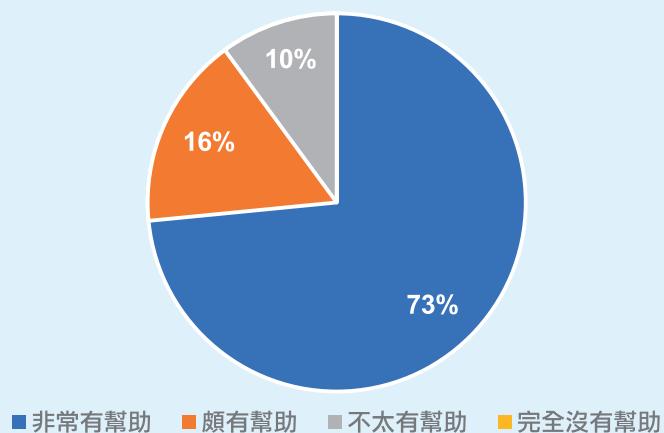


注：受訪者可以選多於一項意見，因此總百分比多於 100%。



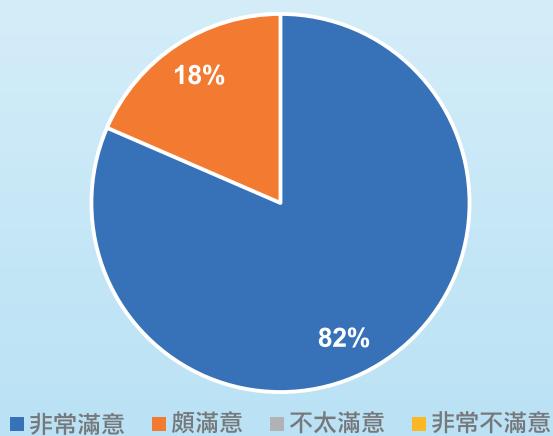
大部份受訪者認為是次研討會能增加公司的競爭力，百分之七十三的受訪者更表示非常有幫助。分享會揭示中東市場未來數年對汽車零部件的需求，助受訪者抓緊機遇，達到參加者的期望及研討會的目標。

分享會對提增公司競爭力有否幫助

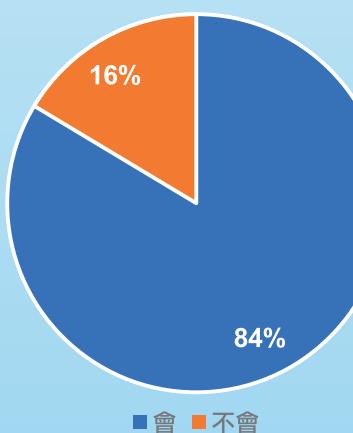


III) 對分享會安排的意見

對分享會的整體滿意程度



會否將分享會之建議應用於公司日常運作中





大部份受訪者認為分享會的活動形式合適，並表示會嘗試把分享會上所提出的建議加以運用到公司運作之中。整體而言，全部受訪者滿意是次分享會，分別有百分之八十二和百分之十八的受訪者表示非常滿意和頗滿意。總括而言，除了活動安排妥善之外，受訪者從分享會中獲取有助公司發展的資訊，達到分享會的目的。



「伊斯坦布爾國際汽車零配件及 售後服務展覽會」及「泰國國際汽車 製造暨機械工具展」經驗分享會撮要

展會背景

本會於二零二三年九月七日在香港生產力促進局舉行「伊斯坦布爾國際汽車零配件及售後服務展覽會」及「泰國國際汽車製造暨機械工具展」經驗分享會，由 Philips Consumer Electronic Country 代表 Mr. Mustafa Uyal 到場及 Thai Auto-parts Manufacturers Association 會長 Mr. Sompol Tanadumrongsak 於線上分別講解土耳其及泰國地區的營商環境，並香港生產力促進局首席顧問黎偉華先生講解當地新能源及關鍵汽車零部件市場資訊和業務拓展機遇。冀盼參加者從中獲得實用資訊，同時考慮參與此項目，以支持本港汽車零部件業的發展。

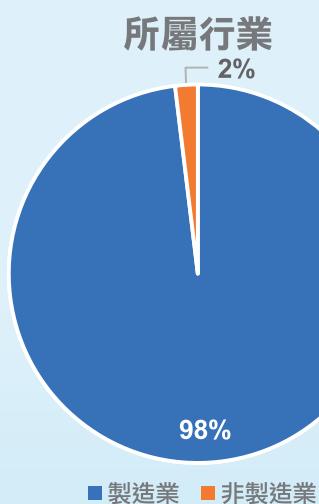


參展經驗分享 - 「伊斯坦布爾國際汽車零配件及售後服務展覽會」

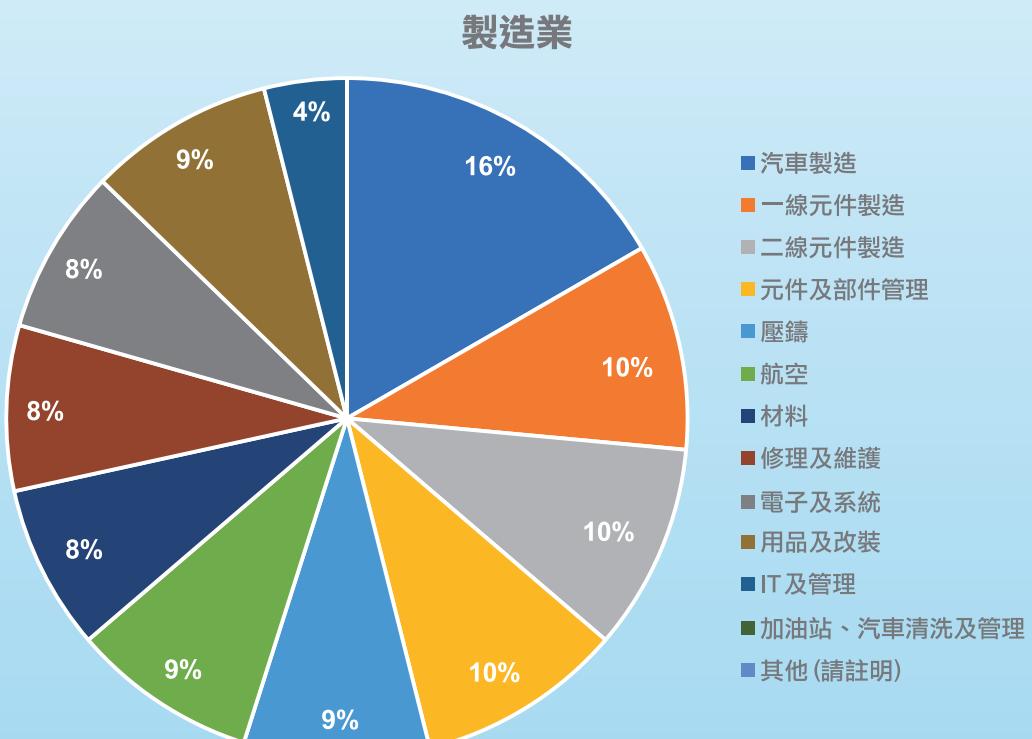
參展者資料

為了解前來參觀「香港館」的公司規模和採購考慮因素，共訪問了 102 位參觀者，並得出以下結果。

I) 業務性質

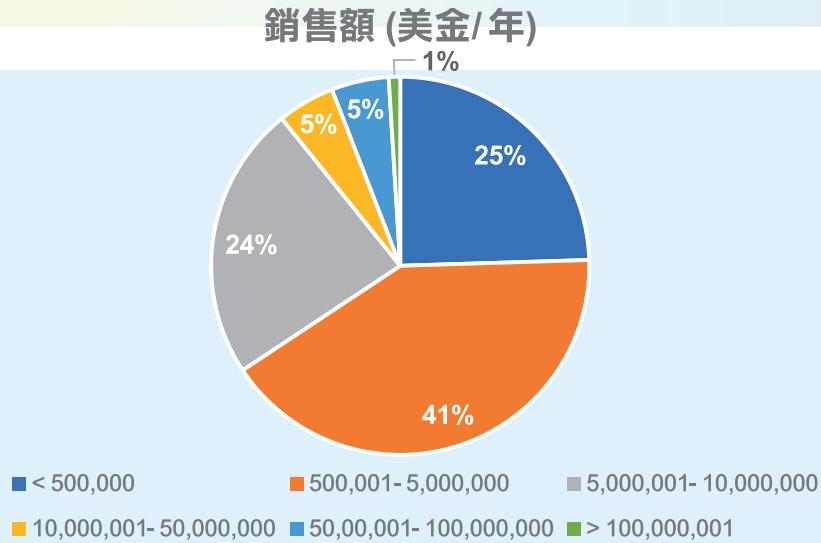


受訪的參觀者絕大部份從事製造業，其中從事汽車製造 (Automotive manufacturer) 的受訪者最多，佔百分之十六，其次是一線元件製造 (One-line component manufacturing)、二線元件製造 (Two-wire component manufacturing) 及元件及部件管理 (Autoparts management)，各佔百分之十。從事加油站、汽車清洗及管理 (Gas station, car cleaning and management) 的受訪者最少，佔百分之四。



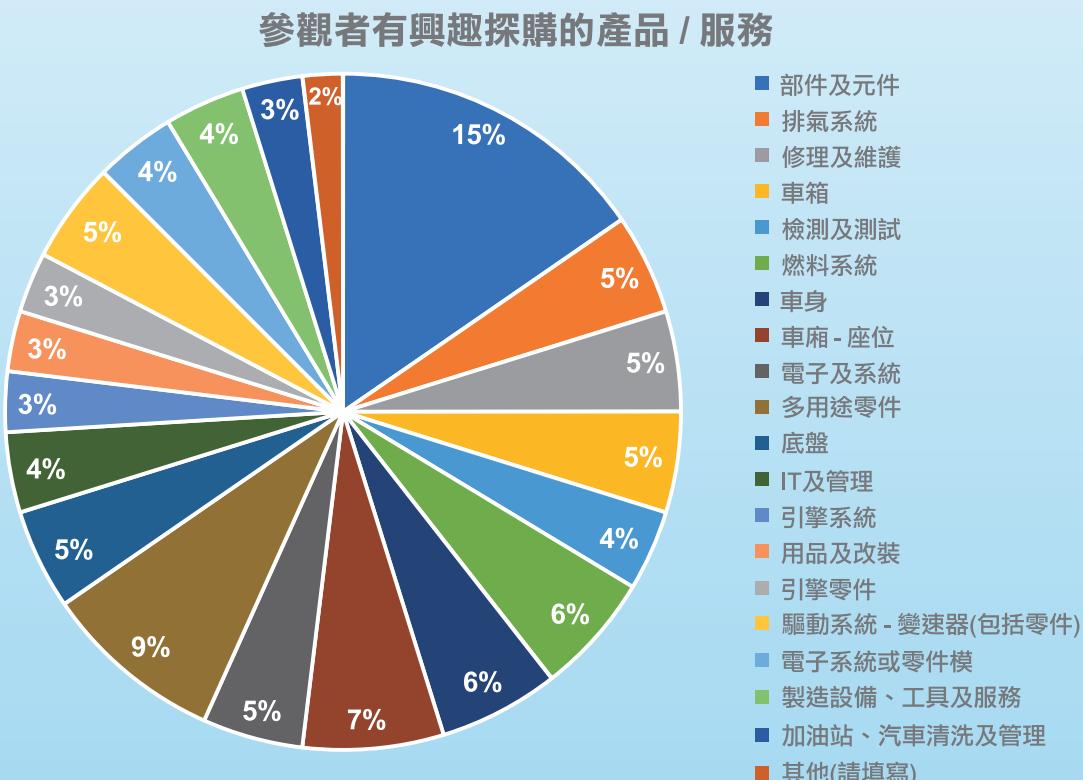


II) 年度營業額（以美元結算）



受訪的參觀者所屬的企業之營業額最多介乎 500,001 - 5,000,000 美金，佔百分之四十一；其次是 < 500,000 美金，佔百分之二十五。百分之二十四的受訪的參觀者所屬的企業之營業額達到 5,000,001 - 10,000,000 美金。

III) 參觀者有興趣採購的產品



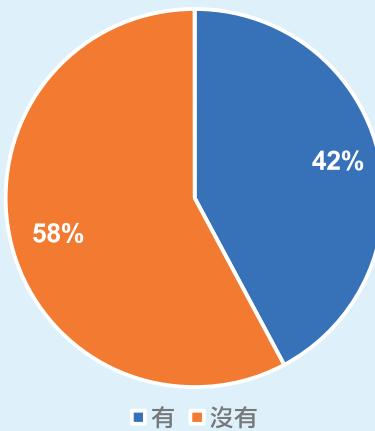
受訪參觀者最有興趣採購的產品頭三位分別是部件及元件 (Autoparts, 15%)、多用途零件 (Multi-purpose parts, 9%)、車廂 - 座位 (Compartments - Seats, 7%)。



IV) 香港辦事處

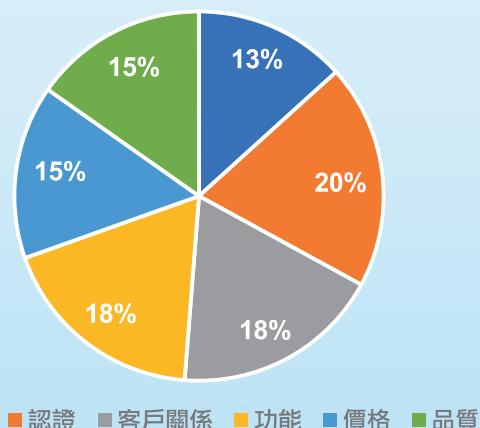
接近六成受訪參觀者表示沒有在香港設立辦事處，普遍對於香港供應商的認識不多，相信「香港館」有助參觀者瞭解香港汽車零部件業。

香港設立辦事處



V) 採購考慮因素

採購的因素



注：受訪者可以選多於一項意見，因此總百分比多於 100%

受訪的參觀者表示在採購時最主要會考慮的因素為認證 (Certification)，佔百分之二十。其次為客戶關係 (Customer relationship) 及功能 (Function)，各佔百分之十八，其後為品質及價格，各佔百分之十五，最後為品牌 (Brand) 佔百分之十三。



市場分析

I) 背景

基於地理位置，土耳其一直都在歐洲、中東、中亞以至非洲的汽車及零部件製造方面處於優勢。直至 2021 年底，土耳其已成為世界第 13 大、歐洲第 4 大汽車製造商；於 2022 年，土耳其成為世界第 4 大太陽能板生產國。土耳其政府鼓勵國內公司跟不同國外公司合作，如美國汽車製造商福特 (Ford) 在土耳其境成立電動汽車和電池工廠；跟中國電池製造商 Farasis Energy 合作生產鋰電子電池。

II) 機遇

由於地理優位置優越，土耳其的物流及商業市場一直能接通歐洲、亞洲及非洲。土耳其自 1960 年代起開設國內品牌汽車生產廠，1990 年代起，海外品牌亦陸續到土耳其設廠。土耳其政府一直致力發展汽車生產行業，近來因環保及科技發展，已出台多項政策協助發展智能都市、可再生能源、數碼經濟、智慧駕駛及新能源汽車等，對汽車零部件及售後市場仍有大量需求。

III) 問題

土耳其位處歐亞大陸板塊邊陲，地震不時發生（最近為 2023 年 2 月，發生 7.8 級地震）；而國內一直持續出現宗教及不同民族之間的對立（如庫爾德族問題）。此外，失業率偏高（接近 10%），貪污情況亦一直為人詬病（2022 年清廉指數 corruption perceptions index，土耳其排名第 101 名、香港第 12 名）。為營商環境帶來困難。

IV) 方案

土耳其政府一直有意發展汽車生產業，於 2018 年協助 5 家汽車生產商合資組成 TOGG (Trkiye'nin Otomobili Giriim Grubu)，以作為第一家純土耳其汽車製造商，亦已於 2023 年生產出第一款土耳其國產電動汽車。為吸引海外公司到土耳其投資或設廠，該國政府近年推出新經濟改革計劃，陸續推出多項政策，包括：關稅減免、加值稅減免及退稅、勞工保險費雇主提撥比例支持、所得稅預繳支持等；多個政府部門聯合於不同城市建設智能交通系統 (Intelligent Transportation Systems, ITS)。



參展經驗分享 - 「泰國國際汽車製造暨機械工具展」

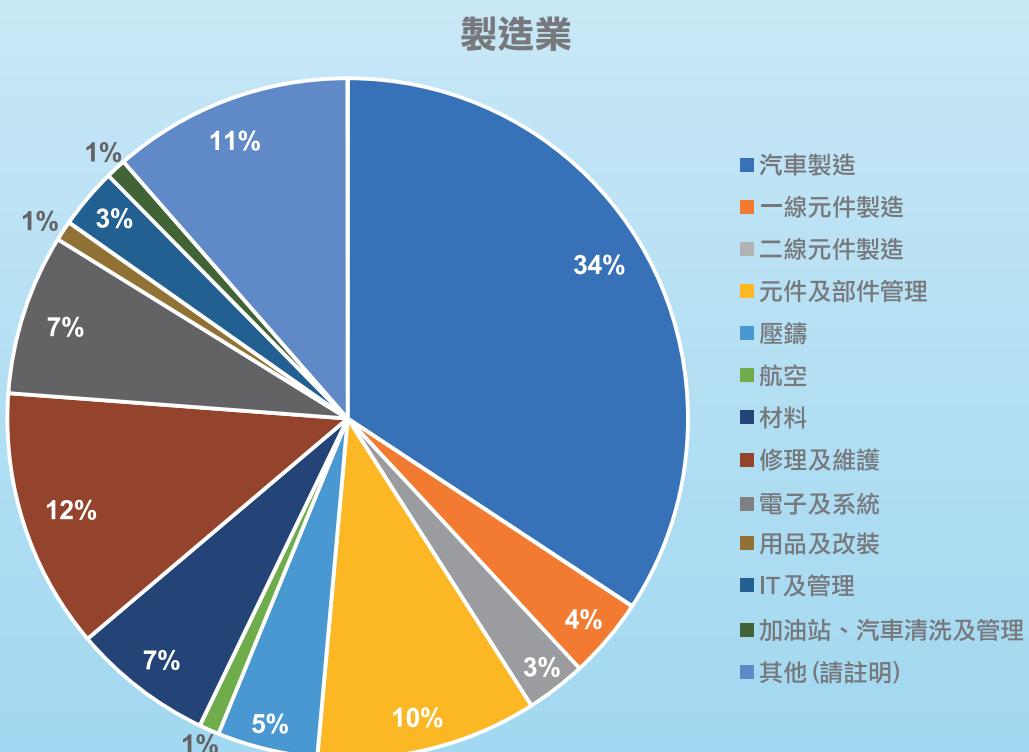
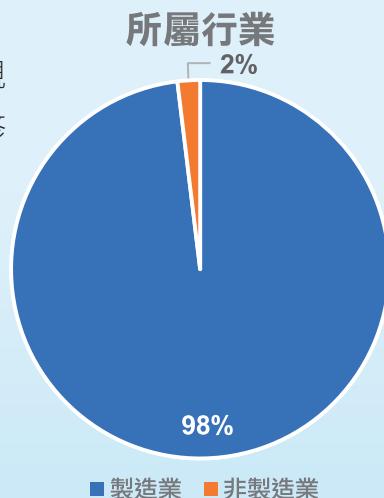
參展者資料

為了解前來參觀「香港館」的公司規模和採購考慮因素，共訪問了 104 位參觀者，並得出以下結果。

參展經驗分享

I) 業務性質

受訪的參觀者絕大部份從事製造業。從事製造業相關的受訪參觀者最多來自汽車製造 (Automotive manufacturer 34%)，其次是維修和保養 (Repair and maintenance 12%)。



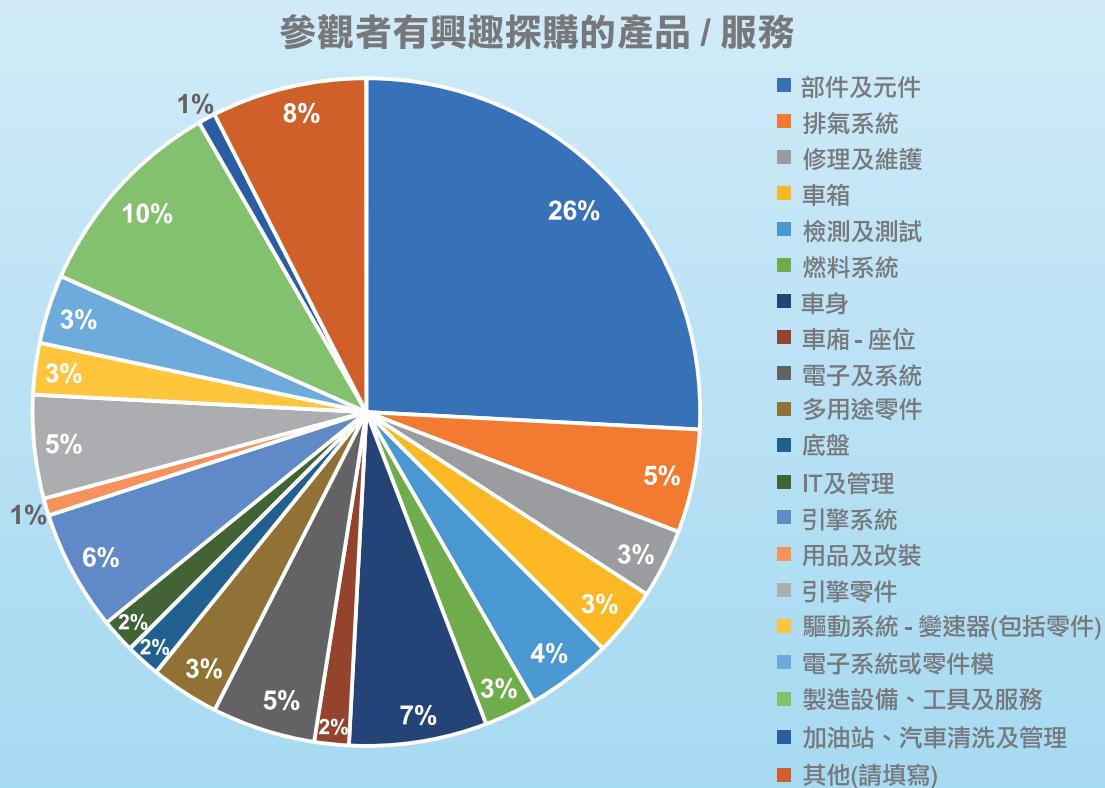


II) 年度營業額 (以美元結算)



最多受訪參觀者所屬的企業之營業額介乎美金 500,001 - 5,000,000，佔百分之四十五；其次是美金 < 500,000，佔百分之二十三。百分之十六的受訪的參觀者所屬的企業之營業額達到美金 5,000,001 - 10,000,000。

III) 參觀者有興趣採購的產品



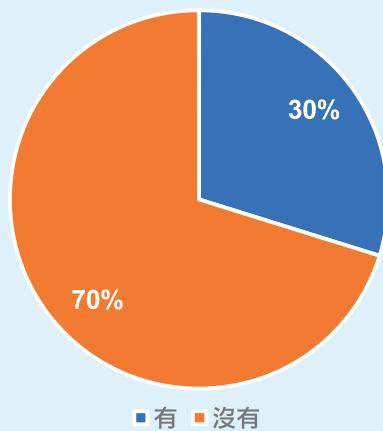
受訪參觀者最有興趣的產品 / 服務頭三位分別是部件及元件 (Autoparts 26%)、製造設備、工具和服務 (Manufacturing equipment, tools and services 10%)、其他 (Others 8%)。



IV) 香港辦事處

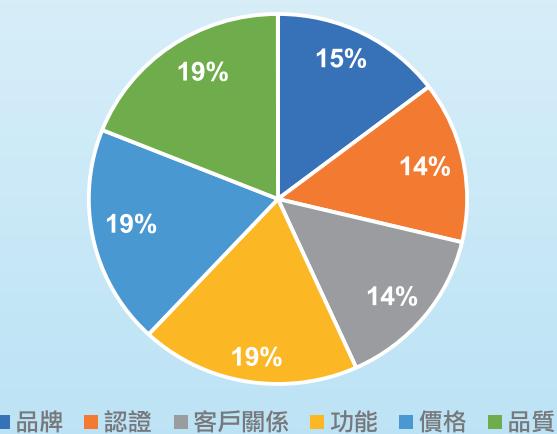
七成的受訪參觀者表示沒有在香港設立辦事處，普遍對於香港供應商的認識不多，相信「香港館」有助他們瞭解香港汽車零部件業。

香港設立辦事處



V) 採購考慮因素

採購的因素



受訪的參觀者表示在採購時最主要會考慮的因素是功能 (Function)、價格 (Price) 及品質 (Quality)，各佔 19%。其後依次為品牌 (Brand 15%) 以及認證 (Certification 14%) 和客戶關係 (Customer relationship 14%)。



市場分析

I) 背景

被譽為「亞洲底特律」的泰國銳意發展汽車製造業，汽車出口量於東南亞國家中處於領先地位，泰國的汽車行業現在約有 1800 家公司，其中包括 30 至 40 家大型公司、約 700 家一級汽車零部件生產商以及超過 1000 家二級和三級生產商。此外，為配合環境保護大趨勢，泰國更訂下「30:30 電氣化政策」，到 2030 年，零排放汽車需佔新車產量至少 30%。截至 2022 年初，約有 1,000 個電動汽車充電站，其中約 50% 位於曼谷地區。計劃到 2030 年，在其地區提供 12,000 個充電站。2023 年前三個月，泰國佔東南亞地區純電動汽車銷量的 75% 以上。

II) 機遇

泰國對外國投資非常開放。自由的投資政策沒有出口要求、製造業沒有外資股權限制、沒有本地企業含量要求，也沒有地點要求。在泰國設立企業的成本也因此相對較低。此外，從泰國出口到東南亞鄰近市場的汽車不會被徵收關稅。泰國並沒有嚴重的地政治問題，跟歐美、東亞各國沒有太大衝突，對汽車及零部件的進出口沒有嚴重阻礙。

III) 問題

泰國的汽車市場正在不停變動，過往，日本汽車製造商領導了泰國的汽車製造市場，但在電動車市場，現已被中國製造商奪得優勢，這導致日本生產商重組生產策略，影響了整個產業鏈安排。政府政策亦因市場狀況及發展環境而不停更動。此外，印尼因擁有電池原材料鎳礦產業 (nickel) 的關係，正積極吸引美國及中國的電動車生產商到印尼境內投資設廠，對泰國的東南亞汽車市場領導地位帶來威脅。

IV) 方案

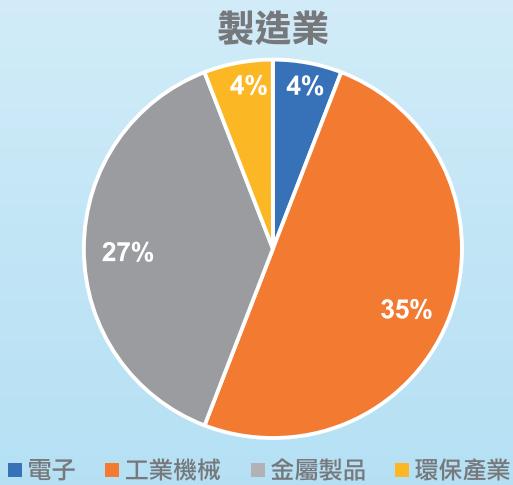
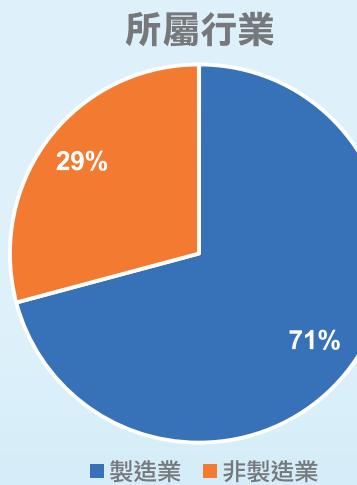
泰國政府提出一系列與電動汽車相關的舉措包括購買補貼、減稅和豁免等；只要投資電動車相關事業，就能 3-8 年內豁免 20% 營業稅；如果投資重要核心零件及投資額超過 50 億泰銖，還可獲 50% 減稅額，且年限再延長 5 年。從 2024 年 1 月起，泰國政府將向電動汽車進口商和製造商提供每輛價值至多數千美元的補貼，這進而會降低零售價格。泰國政府削減了進口商和製造商必須繳納的貨物稅，並在未來兩年內將整車進口關稅削減至多 40%。



問卷調查結果及分析

本會於「伊斯坦布爾國際汽車零配件及售後服務展覽會」及「泰國國際汽車製造暨機械工具展」經驗分享會派發問卷，以了解參加者的背景和對研討會的看法，共蒐集得 48 份意見。以下是問卷調查結果和分析。

I) 業務性質

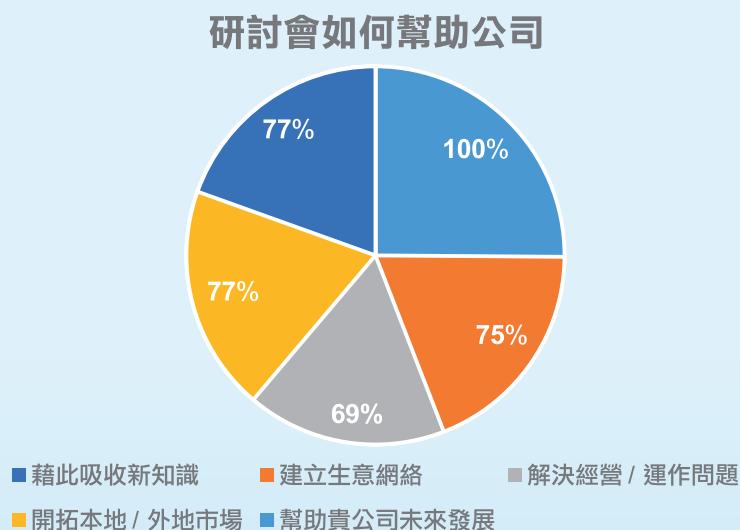


是次研討會的主題是土耳其及泰國汽車零部件業的市場資訊。因此，約 7 成受訪者從事製造業，當中來自的工業機械人士佔最多，佔三成五。其次，從事金屬製品的受訪者佔百分之二十七，其後受訪者為分別為電子及環保產業（各自 7%）。



II) 對研討會內容的意見

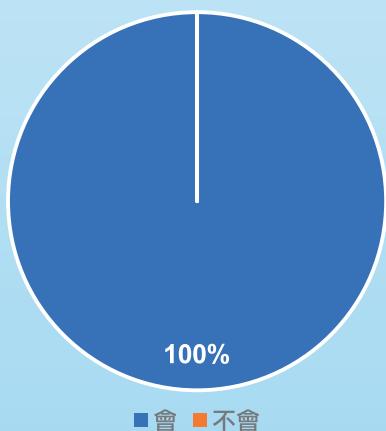
所有受訪者認為是次研討會對其公司有所幫助。全部受訪者都表示透過是次研討會吸收到新知識，佔 100%。各有七成七的受訪者表示研討會有助公司未來發展及開拓本地或外地市場，另有百分之七十五的受訪者認為研討會對公司建立生意網路有幫助，最後有百分之六十九的受訪者認為研討會有助公司解決經營或運作問題。總括而言，大部分受訪者從研討會中得到新啟發，並發掘到新商機。



注：受訪者可以選多於一項意見，因此總百分比多於 100%。

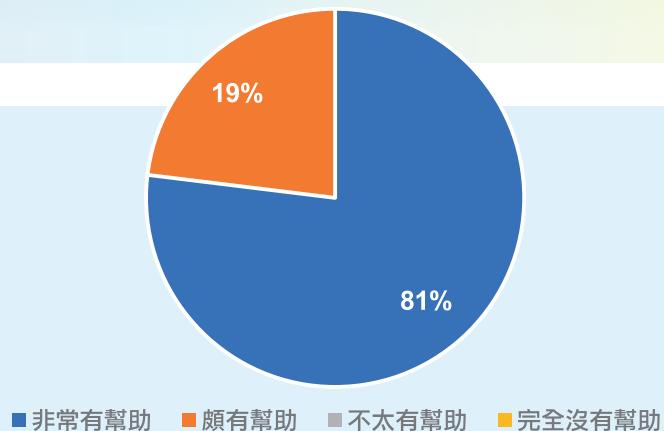
所有受訪者均表示會把研討會中的有關建議應用到公司的日常運作中，可見研討會中的有關建議或許對企業而言在生產、產品出售等方面有幫助，有助他們尋找新商機，並因而賺取更豐厚的利潤。

會否應用研討會之建議應用於公司日常運作中





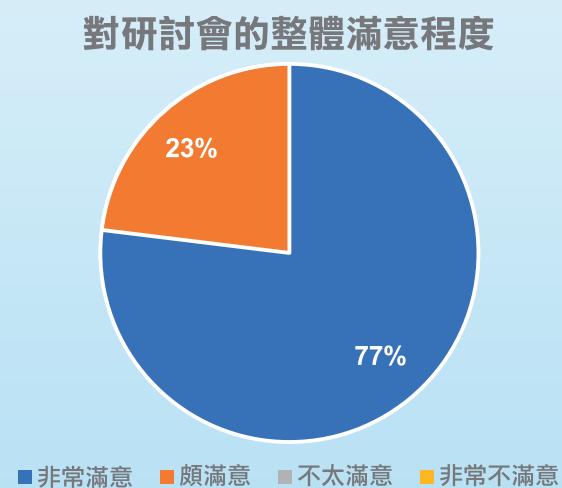
研討會對增加公司競爭力有否幫助



受訪者一致認為是次活動增加其公司的競爭力。

七成七的受訪者更表示非常有幫助。研討會讓受訪者掌握土耳其或泰國汽車業的最新動向，助他們尋找商機，並進行有關的公司決策。

III) 對研討會安排的意見



所有受訪者均認為是次活動形式合適，除了研討會的安排外，所有受訪者亦滿意活動的內容。當中有七成七的受訪者更表示非常滿意。相信研討會有助香港汽車零部件企業瞭解更多市場資訊，作為公司日後投資的參考。本會冀望是次研討會能助各公司發展。



企業名錄

阿聯酋

360 International Group Ltd.

Address: Room 1902, Easey Commercial Building, 253-261
Hennessy Road, Wanchai, Hong Kong
E-mail: candycn360led@sina.com

3G Truck & Trailer Parts Ltd / Winnard

Address: Mangham Road, Barbot Hall Industrial Estate, S62
6EF Rotherham, Great Britain and Northern Ireland
E-mail: liam@3gttp.com

4K1E Otomotiv San.Tic.Ltd.Sti.

Address: Ikitelli Osb Mah. Aykosan 4'Lü A Blok Sk. 4'Lü A Blok
No : 4 İc Kapi No : 221, 34480 İstanbul, Türkiye
E-mail: sinan@4k1e.com

A4motor International FZE

Address: Publishing City Free Zone, Sharjah, United Arab
Emirates
E-mail: donald@a4motor.com

A. M. Gears SRL

Address: Via Tubertini 10, 40054 Budrio, Bologna, Italy
E-mail: info@masiero.com

ABA Automotive

Address: Karaahmet Mah., European Free Zone, Avrasya
Bulvari, No: 33, 59930 Ergene-59930 Tekirdag,
Türkiye
E-mail: i.keskiner@aba-automotive.com

Abdul Zahir Bashiri Automotive Trading LLC

Address: Al Maktoum Hospital Rd., Deira, Dubai, United Arab
Emirates
E-mail: info@azb.ae

Abrites Ltd.

Address: 147, Cherni Vrah Blvd., 1407 Sofia, Bulgaria
E-mail: info@abrites.com

Autotop Co. Ltd.

Address: Geumbak-ro, Daechang-myun, 15151 Yeongcheon,
Korea, the Republic of (South)
E-mail: hskim@autotop.kr

3D Car Care Products ME

Address: Business Bay, Dubai, United Arab Emirates

465 Brands (Contract Resource Solutions, Inc.)

Address: 13734 Heatherfield Drive, 46038 Fishers, United
States
E-mail: rmking@c-r-s-inc.com

5S Otomotiv Imalat San. Ve Tic A.S.

Address: Baskent Osb Mah. 55. Cad. No: 4 Malikoy Sincan,
06000 Ankara, Türkiye
E-mail: oguzhan.yazici@5sotomotiv.com.tr

A&B Films Pte. Ltd.

Address: 5 Kim Chuan Terrace, 537028 Singapore
E-mail: sales@abfilm.com

AAA Autoparts SA DE CV

Address: Fracc El Puente, 45500 Tlaquepaque, Mexico
E-mail: dh007@dahua.com.mx

Abdulkadirozcan Otomotiv Ve Lastik Sanayi Tic A.S.

Address: Ako Kule, Sogutozu Mah. 2178 Cd., Ankara, Türkiye
E-mail: hulkib@abdulkadirozcan.com.tr

Abilities India Pistons & Rings Ltd.

Address: G.T. Rd. , Giani Border, 201006, Ghaziabad, India
E-mail: aip@aippistons.net

Abro Industries Inc.

Address: 3580 Blackthorn Court, 46628 South Bend, United
States
E-mail: jbennett@abro.com

Autoworld General Trading LLC

Address: Al Nakhal St., Dubai, United Arab Emirates
E-mail: autoworlddubai11@gmail.com



Axle of Dearborn Inc.

Address: 2000 W. 8 Mile Rd., 48220 Ferndale, United States
E-mail: jacobod@detroitaxle.com

B. F. SRL

Address: Via G. Rossa 24, 40069 ZOLA PREDOSA, Italy
E-mail: bf@bf-parts.com

B.P. Impex

Address: Roshanara road, 110007 New Delhi, India
E-mail: ea@bpimpex.in

Balu Forge Industries Ltd.

Address: 506 Imperial palace, Telly Park Road, Andheri East,
400069 Mumbai, India
E-mail: monisha.kaur@baluindustries.com

Bangkok Autopart Co. Ltd.

Address: 16 Moo, 2 Soi Rai Khing, 16 Tambon Rai Khing, 73210
Nakon Pathom, Thailand
E-mail: bangkokautopart@hotmail.com

Bar International Inc.

Address: 457-458 EPIP HSIDC, 131028 Sonipat, India
E-mail: tina@barinternational.com

Basaran Hidrolik Hirdavat Otomotiv Ithalat Ihracat Sanayi Ve Ticaret Limited Sirketi

Address: KOSB Bolgesi Kuddusi Cad.Buyuk Kayaci Mah., 42050
Konya, Türkiye
E-mail: basima@basaranhidrolik.com

Bumeks Disli Otomotiv End San Ve Tic Ltd. Sti

Address: Buyukkayacik Mh. 4. Osb. 407. Sok. No: 4, 42160
Konya, Türkiye
E-mail: import1@bumeks.com.tr

ČERVINKA - CZECH REPUBLIC s.r.o.

Address: Podolská 103/126, 14700 Praha – Podolí, Czech
Republic
E-mail: sales@hasicitechnika.com

C. E. I. Contruzione Emiliana Ingranaggi SPA

Address: Via Emilia, 40011 Anzola dell'Emilia, Italy
E-mail: export@cei.it

Caglayanlar Otomotiv Tic. ve San A.

Address: Beyazit Cad. No. 21, 34887 İstanbul, Türkiye
E-mail: ihsan.hocaoglu@caglayanlar.com.tr

Aygersan Aydinlatma Gerecleri SAN VE TIC AS

Address: Saray Gidacilar Cd. No:4, 06980 Kahramankazan, 3800
Ankara, Türkiye
E-mail: info@aysergan.com

B. K. Exports

Address: Congress House Building, VP Rd., 400004 Mumbai,
India
E-mail: sales.imbbearing@gmail.com

Bain Al Nahrain Auto Tyre & Batteries Tr.

Address: Industrial Area No.8, Sharjah, United Arab Emirates
E-mail: ornets@eimt.ae

Banco Products (India) Ltd.

Address: Bill, Near Bhaili Railways Station, Padra Rd., 391410
Vadodara, India
E-mail: kartik@bancoindia.com

Baostep Auto Parts Industrial Ltd.

Address: Room 803, 8/F, Easey Commercial Building, 253- 261
Hennessy Road, Wanchai, Hong Kong
E-mail: 1344353661@qq.com

Barox GmbH

Address: Emil-Eigner-Str. 1, 86720 Nördlingen, Germany
E-mail: w.wagner@wagner-classic.com

Basel Hidrolik Otomotiv Sanayi Ve Ticaret Ltd. Sti

Address: Fevzcakmak Mh. Yakamoz Cd. No. 1D, Karatay, 42050
Konya, Türkiye
E-mail: export@hydhome.com.tr

Busybees Technology Ltd.

Address: No.562 Nanzih Rd., 81164 Kaohsiung City, Taiwan
E-mail: sherie@busybees.url.tw

C AND LUBE CO., LTD.

Address: 182, Hwasan-ro, Ulju-gun, 45009 Ulsan, Korea, the
Republic of (South)
E-mail: sales@cnlube.co.kr

C. M. P. Distribuzione SRL

Address: Via Persicetana 4, 40010 SALA BOLOGNESE, Italy
E-mail: jessica.cellla@cammisagroup.com

CAM2 International LLC

Address: 12369 Wadesboro Rd., 70454 Ponchatoula, United
States
E-mail: v.macedo@cam2export.com



Cambo Internatiional Co., Ltd.

Address: Sampran, Nakhonpathon, Thailand
E-mail: thitaree.nanta@gmail.com

Canda Motor parts Co. Ltd

Address: Wenzhou Office: Huameng Plaza, Hangzhou Office:
EFC T4-708 325000, 311100 Wenzhou, Hangzhou,
China
E-mail: manager@motor-parts.cn

CS-Germany GmbH

Address: Batheyer Strasse 119, 58099 Hagen, Germany
E-mail: info@csgermany.de

CV CAHAYA SUMBER URIP

Address: Desa/KelurahanKarangasem, Kec. Plumpon, Kab.
Cirebon, Plumpon, Indonesia
E-mail: cv.cahayasumberurip@outlook.com

D ONLY AUTOMOTIVE CO., LTD.

Address: 109-136, Haeryongro, 11160 Pocheon-Si, Korea, the
Republic of (South)
E-mail: cocoom@donlyautomotive.com

D-Tech Impex

Address: Hadiabad, Gandwan Rd. , P.O. Santnampura, 144402
Phagwara, India
E-mail: dtechimpex@gmail.com

Da Wo Automobile Parts (Jiangsu) Co., LTD.

Address: QunLou Village, DanBei Town, 212300 Danyang City,
China
E-mail: info@dawoauto.com

Dah Kee Co. LTD.

Address: No. 1259, Zhongshan Rd., Zhunan Vil., 82151
Kaohsiung City, Taiwan
E-mail: may@dahkee.com

Dalian Tyre Co. LTD

Address: No.6 Section L. Yinxing Road., 116450 Dalian, China
E-mail: selina.chen@daliantyre.com

Damei Wheel Hub Co., LTD

Address: Dongjiahe Circular Economy Industrial Park,
Tongchuan, Hong Kong
E-mail: service@dmwheel.com

Camel Group Co. Ltd.

Address: 125 Keji 2nd Rd., East Lake High-tech Development
Zone, Wuhan, Hubei 430040, China
E-mail: camelbattery@camelpower.com.my

Cangzhou Yunji Auto Parts Co., Ltd.

Address: Xizhuang, Xingbieying Town, 062450 Hejian, China
E-mail: 188271599@qq.com

CTR

Address: Seori Shangchon Gil, Yeongsan Myeon, 50342
Kyungnam, Korea, the Republic of (South)
E-mail: wooseok.jang@ctr.co.kr

Cyber Automotive Solutions

Address: Business Bay, Dubai, United Arab Emirates
E-mail: info@cyberautomotivesolutions.com

D. R. S. Auto Industries

Address: Kh, No-900/289, Gali No-4, Shalimar Gaon, 110088
Delhi, India
E-mail: sanjaygkgoel@gmail.com

Da Juane Industrial Co. Ltd.

Address: No. 931, Sec. 2, Chenggong Rd., 32849 Taoyuan,
Taiwan
E-mail: da.juane888@gmail.com

Daewha Fuel Pump Ind LTD

Address: 102, Gaetbeol-Ro, Yeonsu-Gu, 21999 Incheon, Korea,
the Republic of (South)
E-mail: jaylim117@daewha21c.co.kr

Dakshin Trading DWC LLC

Address: # 336 Business Village, Deira, 644349 Dubai, United
Arab Emirates
E-mail: spares@dakshintrding.com

Dalitech Otomotiv Yedek Parca San Tic Ltd Sti

Address: Omerli Mh Harmantepa Cad, No17/1 Arnavutkoy,
34555 Istanbul, Türkiye
E-mail: isayili@hypergroup.com.tr

Damrongsilp Supplies Co. LTD.

Address: 95 M001 Malaiman Road, T. Tungcok
A.Songpheetong, 72110 Suphanburi, Thailand
E-mail: ratchadaporn.s@damrongsilp.co.th

**DVA STAKHANOVTSА LLC**

Address: Turbinnaya street 3, 454081 Chelybinsk, Russia
E-mail: 1@2stn.ru

E. C. S. Esportazione Componenti Servizi

Address: via Sandro Pertini, 24/26, Stradella, 27049 Pavia, Italy
E-mail: marketing@ecsexport.com

Eagle Eyes Traffic Industrial Co. LTD.

Address: No.818 Zhongshan N. Rd., 71041 Tainan, Taiwan
E-mail: a3131@eagleeyes.com.tw

EAS Automotive LTD.

Address: 1-19-1 Kitahorie, 550-0014 Osaka, Japan
E-mail: info@eas-automotive.com

Eastman Cast & Forge LTD.

Address: GT Rd., Near Airport, Ludhiana, India
E-mail: ecfl@eastmanhandtools.com

Eaton

Address: Ul. 30 stycznia 55, 83-110 Tczew, Poland
E-mail: VGAAftermarketEMEA@eaton.com

Exolube Co., LTD.

Address: 166, Hwasan-ro, Onsan-eup, Ulju-gun, 45009 Ulsan City, Korea, the Republic of (South)
E-mail: exobiz@exolube.com

FAE - Francisco Albero, S.A.U.

Address: C/Rafael Barradas. Pol. Gran Via Sud, 19 L'Hospitalet, 08908 Barcelona, Spain
E-mail: fae@fae.es

FARR Polymers

Address: Office 907, Fortune Tower, Plot No.: JLT-PH1-C1A Jumeirah Lakes Towers, 337351 Dubai, United Arab Emirates
E-mail: vahid@farrpolymers.com

FBG Auto Co., Ltd.

Address: No.30, Sec 1, Keelung Rd., 10566 Taipei City, Taiwan
E-mail: vahid@farrpolymers.com

Dynatrade LLC

Address: European Trucks & Car Parts, Dubai, United Arab Emirates
E-mail: dynatrade@emirates.net.ae

E. V. I. GmbH

Address: Hainbuchenring 4, 82061 Neuried, Germany
E-mail: stefan.kaunzinger@e-v-i.de

Earthone Corporation

Address: 2, Hwangmul-ro, 17ga-gil, Dongdaemun-gu, 02619 Seoul, Korea, the Republic of (South)
E-mail: earthone@earthone.kr

Easily Development LTD.

Address: 1902, 27/F Richmond Comm Bldg, 107-111 Argyle St., Mongkok, Hong Kong
E-mail: web@china-easily.com

Eastman Industries LTD.

Address: Phase-V, 141014 Ludhiana, India
E-mail: nitins@addoindiatyres.com

eBay

Address: Helvetiastrasse 15 – 17, 3005 Bern, Switzerland
E-mail: msokolovsky@ebay.com

Experica Spa

Address: Via Borgogna 3, 20122 Milano, Italy
E-mail: export@experica.it

Fan Market Otomotiv

Address: Cumhuriyet Mahallesi 9142 Sk., No:5 Ulucak-Kemalpasa, 35735 Izmir, Türkiye
E-mail: burcu.cengiz@fan-market.com

Fashion Auto Parts Enterprise Co., Ltd.

Address: 2F, No. 10, Ln. 366, Sec. 2, Zhongshan Rd., 23584 Zhonghe Dist., Taiwan
E-mail: trade1@fst-mit.com.tw

FBK Manufacturing Malaysia Sdn Bhd

Address: Kawasan Perusahaan, 43700 Beranang, Malaysia
E-mail: beecho.tee@fbkmanufacturing.com



FDR Automotive

Address: Ankara Asfalti Cad. No:12/1 Kemalpasa, 35730 Izmir,
Türkiye
E-mail: atak@fdrfuelpump.com

Feng Fan Power Shares Co., Limited

Address: Unit 04, 7/F, Bright Way Tower, 33 Mongkok Rd.,
Kowloon, Hong Kong
E-mail: ff@fengfanpower.com

Fengcheng Fuda Auto Sensors Co. LTD.

Address: No. 208, Erlong Industry Park, 118100 Fengcheng,
China
E-mail: fchyc@163.com

Fujian Huari Automotive Parts Co., LTD

Address: No. 1, Xiaban, Xufeng Village, Shekou Town, 355000
Fuan, China
E-mail: sales@fjhuari.com

G. K. International Diesel

Address: AW-15, Sanjay Gandhi Transport Nagar, 110042 Delhi,
India
E-mail: gkinternationaldiesel@gmail.com

Gahbin

Address: 612-1 Misadae-ro, Hanam-si, Gyeonggi-do, Korea, the
Republic of (South)
E-mail: imp5@gahbin.com

Galaxy Metal Cast

Address: Near Advance Techno Forge Village Padavala Taluka
Kotda, 360024 Rajkot, India
E-mail: galaxymetalcast@gmail.com

Gamma Diesel SRL

Address: Via Madonella 14, 25030 Cuggiono (BS), Italy
E-mail: info@gammadiesel.it

Gaolian Auto Spare Parts Co. LLC

Address: Dubai, United Arab Emirates
E-mail: bykautoparts@yahoo.com

GunsanCity Auto Parts (KICOX)

Address: 169, Sandannambuk-ro, 54001 Jeollabuk-do, Korea,
the Republic of (South)
E-mail: kth0515@kicox.or.kr

Febest Auto Spare Parts Trading LLC

Address: Al Nakheel St., Naif Deira, 94346 Dubai, United Arab
Emirates
E-mail: febestarabian@yahoo.com

Fengcheng Dongsheng Turbocharger Co. LTD.

Address: No.48 Fenghua St., 118100 Fengcheng, China
E-mail: richard_lu@zqturbo.com

Fengcheng Sdt Turbo Co., LTD.

Address: B District Erlong Industrial Zone, 118100 Fengcheng
City, China
E-mail: sales5@sdtturbo.com

G M for Auto Spare Parts and Components Trading L.L.C

Address: Business Bay, Dubai, United Arab Emirates
Gab Manufacturing Sdn Bhd
Address: Batu 6 1/2 Jalan Kepong, 52000 Kuala Lumpur,
Malaysia

Gajra Gears Pvt. LTD.

Address: Station Rd., Dewas, 455001 Dewas, India
E-mail: rashmigajra@gajra.com

Gallant Auto Parts Co., Limited

Address: Flat F, 26/F, Billion Plaza 2, 10 Cheung Yue Street,
Cheung Sha Wan, Kowloon, Hong Kong
E-mail: gbp005@gallantparts.com

Gammoplast

Address: Via G. Abbate 68, 14054 Castagnole delle Lanze, Italy
E-mail: ufficiocommerciale@gammoplast.com

Gaoyang Automobile Electrical Co., LTD.

Address: No. 651 Wangdong Rd., 00222 Taipei, Taiwan
E-mail: james@cnjingli.com

Guohui Auto Spare Parts Trading LLC

Address: Ras Al Khor Industrial 1, Dubai, United Arab Emirates
E-mail: ruby@shumatt.com

Habashi Taiwan Trading Co. LTD.

Address: No. 274, Sung Chiang Rd., 10467 Taipei, Taiwan
E-mail: order.casp@caspauto.com

**Gxoil FZ LLC**

Address: Al Hamra Industrial Free Zone, Ras Al Khaimah,
United Arab Emirates
E-mail: info@gxoils.org

Halla Global

Address: 36 Pyeongridagae-Ro, 44935 Ulsan, Korea, the
Republic of (South)
E-mail: dhkim@hallainc.com

HL Mando Aftermarket

Address: Ayazaga Mh.Azerbeycan Cd., Postal code : 34396
İstanbul, Türkiye

Hangzhou IDQ Technology Co., LTD

Address: 310000 Hangzhou, China
E-mail: melodychen@idqchina.com

Hangzhou Threeriver Bearings Co., LTD.

Address: No.103, Maoanbian, Hongqi Villiage, Dongzhou
Street, Fuyang Area, Hangzhou City, Zhejiang
Province, 310000 Hangzhou, China
E-mail: info@threeriver-autoparts.com

Hankang Korea

Address: 13, Hwangmul-Ro 17-Gil, Dongdaemun-Gu, 02619
Seoul, Korea, the Republic of (South)
E-mail: kkki-2@hanmail.net

Hyundai Sungwoo Solite Co. LTD.

Address: 609, Bongeunsa-Ro, 06083 Seoul, Korea, the Republic
of (South)
E-mail: ryankim@solute.co.kr

IADA SL

Address: Ctra. De Vilafranca a Guardiola, Km. 6,5, 08735
Barcelona, Spain
E-mail: s.bullit@iada.es

IHT Flamingo TEK. HIZ. ITH. IHR. PJSC (M-G Group)

Address: Ortaklar Cad. No. 16/5, 34394 İstanbul, Türkiye
E-mail: huseyin@ihtflamingo.com.tr

Ikiler Filterq Filter

Address: Cardak Organize Sanayi Bolgesi 1. Cadde No:22
Cardak, 20350 Denizli, Türkiye
E-mail: kazim.ozev@ikilerotomotiv.com

Handlopex S. A.

Address: Poloninska 29, 35-082 Rzeszow, Poland
E-mail: handlopex@handlopex.pl

Hang Zhou Radical Energy-Saving Technology Co., Ltd.

Address: No. 89 Chunchao Road, Qiaonan Area, Xiaoshan
Economic & Technological Development Zone,
311231 Hangzhou City, China

Hangzhou Standard Machinery Co. LTD.

Address: Wenming Rd., 311243 Hangzhou, China
E-mail: sales@chinazhongniu.com

Hangzhou Truckmate Automotive Parts Co., LTD

Address: 311411 HANGZHOU, China
E-mail: leo@hztruckmate.com

Hanmix International Co., LTD

Address: No. 266 Jiushui East Road, 266071 Qingdao, China
E-mail: marketing1@hanmix.net

I-Parts Motor Industrial Co., LTD.

Address: No.3, Lane 1, Sec.6, Zhonghua Rd., 30095 Hsinchu,
Taiwan
E-mail: owen@parts18.com

Icer Brakes SA

Address: Calle Emilio Arrieta 8, 3a planta, 31002 Pamplona,
Spain
E-mail: export@icerbrakes.com

IKA Industrie - Und Kraftfahrzeugausruestung GmbH

Address: 8, Humboldt St., 53639 Koenigswinter, Germany
E-mail: r.schoenen@ika-germany.de

Ikiler Yedek Parca Otomotiv İthalat San. Ve. Tic. Ltd. Sti

Address: 8780/22 Sk. No: 52 At Sanayi Sit. Cigli, 59930 Izmir,
Türkiye
E-mail: cyesilyurtlar@gicopss.com

Imaltec Group SRL

Address: 170/a, 25075 NAVE, Italy
E-mail: export@imaltecgroup.com



ILSHIN Industrial Co. Ltd.

Address: Youngdeungpo-gu, 07333 Seoul, Korea, the Republic of (South)
E-mail: unicar@unicar.co.kr

Imperial MEA General Trading LLC

Address: Office 1707, Park Lane Tower, Business Bay, Dubai,
United Arab Emirates
E-mail: info@imperial.me

ISM Suleyman Isik Yay. Tur. Ajans Web Hiz

Address: Aladdinbey Mah 622 Sok. No. 6 C / A Zer 3 Plaza
Nilufer, Bursa, Türkiye
E-mail: ayse@ismtanitim.com

ITW International Co., Ltd.

Address: 1624 Market St., Ste 226 No. 78258, 80202 Denver,
United States
E-mail: itwinternationaltrade@gmail.com

J. J. Autolink Pvt. Ltd.

Address: Govind Nagar Main Rd. Kothariya Rd., 360002 Rajkot,
India
E-mail: jdexpo@rediffmail.com

Jamsco Automotive Assemblies Pty. Ltd.

Address: Stani Industrial Park, 1401 Germiston, South Africa
E-mail: hayleyeagle@jamscoauto.co.za

Japan Toyomoto Tire Corp

Address: Guangwai Dajie, 100055 Beijing, China
E-mail: wilson@toyomototire.com

Jaspa General Trading Co. LLC

Address: 502, Oberoi Centre, Marasi Drive, 5357 Business Bay,
Dubai, United Arab Emirates
E-mail: marketing@jaspa.com

JBnI Co., LTD.

Address: 356-2, Jeongguem-ro, Gasan-myeon, Pocheon-si,
11167 Gyeonggi-do, Korea, the Republic of (South)
E-mail: sales@jhbrake.co.kr

JV LLC "Technologies of Real Time"

Address: 37A Zafarobod St., Tashkent Region, Postal code:
111811 Tashkent, Uzbekistan
E-mail: info@trt-parts.com

Impex Hitech Rubber

Address: Village Neemka, Near Nptc Tigaon Road, 121004
Faridabad, India
E-mail: impexhitech@gmail.com

Istanbul Convention & Visitors Bureau

Address: Kat:6 34112 Eminonu, 34112 İstanbul, Türkiye
E-mail: tugcet@icvb.org

J. Planet Tire (Al Muheet Al Wasea Trading Fzco)

Address: Jafza Liu 15, Dubai, United Arab Emirates
E-mail: jacky@jplanettire.net

Jaidarshan Indocraft Pvt. Ltd.

Address: 120 GVMM Industrial Estate Odhav, 382415
Ahmedabad, India
E-mail: info@centricastliner.com

Jamuna Udyog (Bajato Lights)

Address: F 16, Sec 3, Dsiidc Industrial Area, Bawana, 110039
Delhi, India
E-mail: rajatbajaj@bajato.com

Jason Co. LTD.

Address: No. 3-35, Zhonghe Rd., Zhonghe Vil., 90545 Pingtung
County, Taiwan
E-mail: ahsu@baw.com.tw

JB German Oil GmbH

Address: Wolzower Weg 13-19, D-19243 Wittenburg, Germany
E-mail: j.baumgarten@jb-germanoil.de

Jcbl India Pvt. LTD.

Address: Plot 580, Industrial Area Phase 9 Sector 66, 160062
Mohali, India
E-mail: vinod_kumar@jcblmail.com

Jvk Inc.

Address: No. 299, Xingguang Road, National Hitech Industrial
Development Zone, 315040 Ningbo, China
E-mail: hotwavehu@21cn.com

K J S Auto Parts L.L.C

Address: Bur Dubai, Al Fahidi, 185111 Dubai, United Arab
Emirates
E-mail: kjsparts@gmail.com



K F S Bearing General Trading LLC

Address: Baniyas Square Deira, Dubai, United Arab Emirates
E-mail: 698086380@qq.com

K&FP Ltd.

Address: Room 13-15, 19/F, Nan Fung Centre, 264-298 Castle Road, Tsuen Wan, Hong Kong
E-mail: info@shine-mate.com

K-International Inc.

Address: 7, Jayeo-ro 42 beon-gil, Dong-eup, 51135 Changwon-si, Korea, the Republic of (South)
E-mail: sales@k-international.co.kr

Kaco GmbH & Co. KG

Address: Industriestr. 19, 74912 Kirchardt, Germany
E-mail: Charalambos.Gialamatzis@kaco.de

Kaifa Industry Co., LTD

Address: No.20, Kaonan Highway, 81453 Kaohsiung, Taiwan
E-mail: dpbs@kaifa.com.tw

Kale Auto Radiator

Address: Istanbul Cad. No:5 41400 Gebze, 41400 Kocaeli, Türkiye
E-mail: export@kaleoto.com.tr

Kymyo Industrial Co. LTD.

Address: No. 36-2, Ln. 667, Zhongshan Rd., 42950 Taichung City, Taiwan
E-mail: vince@kymyo.com

Kyoung Dong Ind. Co.

Address: 170 Yeonji-ro, Hwayang-eup, 38326 Gyeongbuk, Korea, the Republic of (South)
E-mail: autocarkd@autocardkd.com

L&S Trading DMCC

Address: Plot No. JLT-PH1-G2A, Dubai, United Arab Emirates
E-mail: office@lns-trading.com

Laizhou Wanxing Machinery Co., LTD.

Address: Zhuqiao Town, 261429 Laizhou City, China
E-mail: 529464097@qq.com

K&S Brothers Industrial Co., LTD.

Address: No. 16, Sec 5, Nanjing E. Rd., 105 Taipei City, Taiwan
E-mail: kns.sales@msa.hinet.net

Kaçmazlar Otomotiv Tic. Ve San. Ltd. Şti.

Address: Buyukkayacik Osb Mah., 102. Cad. No:1/1, 42250 Konya, Türkiye
E-mail: kacmazlar@kacmazlar.com

Kai Giu Enterprise Co. LTD.

Address: No. 490, Dajin St., Daye Vil., 40861 Taichung City, Taiwan
E-mail: kaigi@ms55.hinet.net

Kaiping Taiyu Auto Parts Co., LTD

Address: LongFa road, 529300 Jiangmen, China
E-mail: 379910109@qq.com

Kam Tech Solar Power Products Private LTD

Address: Kh. 268, Lakesri Industrial Estate, Sikandarpur Road, 247661 Roorkee-I, India
E-mail: kamtech.solar@gmail.com

Kyoto Japan Tire (International) SA

Address: Route De Crassier 2B, 1299 Crans, Switzerland
E-mail: geneva@kyotojap.com

L U K International Auto Spare Parts Trading LLC

Address: 21C Street, 380672 Dubai, United Arab Emirates
E-mail: info@royalsuper.ae

Lad "Oceana Lubricants"

Address: 16 Annaba Street, 2013 Ben Arous, Tunisia
E-mail: habib.bentaous@ladlub.com

Lamina International

Address: Ramabhavan Complex , Kodialbail, 575003 Mangalore, India
E-mail: exports@lamina.co.in

Landmark International Auto Spare Parts Trading LLC

Address: Al Dammam St., Industrial Area 2, Sharjah, United Arab Emirates
E-mail: landmarkauto@gmail.com



Lanbo Auto Parts Manufacturing Co., LTD

Address: Industrial Area, Tiapei, Taiwan
E-mail: lanbor188@163.com

Langfang Shengjing Auto Parts Co., LTD

Address: Fucao Industrial Zone, 065900 Langfang, China
E-mail: 2674340371@qq.com

LVT Co., Limited

Address: Unit 2 LG1, Mirror Tower, 61 Mody Road, Tsim Sha Tsui, Kowloon, Hong Kong
E-mail: zhangyu@lance.ltd

M W Z Auto Spare Parts & Components Trading L.L.C.

Address: Dragon Building, Dubai, United Arab Emirates
E-mail: wael@mzw.ae

M. N. Auto Products Pvt LTD

Address: 5/235, Somayampalayam, Kanuvai , Po, Thadagam Road, 641108 Coimbatore, India
E-mail: hp@supermnauto.com

Magma Brakes

Address: 90670 Santa Fe Spring, United States

Magneti Marelli Parts & Services

Address: Viale Aldo Borletti 61/63, 20011 Corbetta (Milan), Italy
E-mail: exportemea@marelli.com

Mahajan Tyre Company

Address: Kapurthala Rd., 144013 Jalandhar, India
E-mail: vineet@mahajantyre.com

N. O. K. Impex Co. Ltd.

Address: 1408/150-151 Soi Sakmongkolchai, Bangkradee Rd., Samaedam, Bang Khun Thian, 10150 Bangkok, Thailand
E-mail: nistnok@yahoo.com

Kaco GmbH & Co. KG

Address: Industriestr. 19, 74912 Kirchardt, Germany
E-mail: Charalambos.Gialamatzis@kaco.de

Laudin Internationaler Handel GmbH

Address: Boettcherweg 29, 25355 Barmstedt, Germany
E-mail: traderahrens@web.de

LWN Off Road Co., LTD.

Address: Samutsakhon, 74120 Nonthaburi, Thailand
E-mail: wipawee.lwn@gmail.com

M&K Truck Parts Intl. Co.

Address: No. 16, Lane 168, Bao Qiao Rd., New Taipei City, Taiwan

Macas Automotive

Address: Plot No.117, Phase 1 DLF Industrial Area, 121003 Faridabad, India
E-mail: sales@macasautomotive.com

Magma International FZCO

Address: St. N304, Jebel Ali Freezone, Dubai, United Arab Emirates
E-mail: info@magmainternational.de

Magus Automotive Parts Jiangsu Co., Ltd.

Address: Jiepai Town, Jiexi Industrial Park, 212300 Dayang, China
E-mail: 444043308@qq.com

Mahansaria Tyres Private Limited (Ascenso Tyres)

Address: Mahansaria Tyres Pvt. Ltd. 3rd Floor, Peninsula Chambers, Peninsula Corporate Park, G K Marg, Lower Parel (West), Postal code : 400013, Mumbai, India
E-mail: corporate@ascensotyres.com

Nakamoto Industrial Co.

Address: No. 24, Lane 478 Ruiguang Road, 11492 Taipei, Taiwan
E-mail: autoparts@nakamoto.com.tw

Kai Giu Enterprise Co. Ltd.

Address: No. 490, Dajin St., Daye Vil., 40861 Taichung City, Taiwan
E-mail: kaigiu@ms55.hinet.net

Nanjing Youpai Bearing Co., Ltd

Address: 210015 Nanjing, China
E-mail: sale@njupbearing.com



Nan Hoang Traffic Instrument Co. Ltd.

Address: No. 60, Keji 3rd Rd., Yantian Vil., 709031 Tainan City, Taiwan
E-mail: yangpotf@gmail.com

Nankang Rubber Tire Corp. Ltd.

Address: 608 No 136 Sec.3 Jen Ai Rd., 106 Taipei, Taiwan
E-mail: wilsonlu@nankang.com.tw

Nantong Baiyuan Fuel Injection System Co., LTD.

Address: Jinxin, 226300 Nantong, China
E-mail: nantongbaiyuan@163.com

Nantong New Leada New Material Science And Technology Co., LTD

Address: 226500 Rugao, China
E-mail: njjbh2009@126.com

NRB Bearings LTD.

Address: Dhannur, 15 Sir PM Rd., Fort Mumbai, 400001 Mumbai, India
E-mail: sohail.shaikh@nrb.co.in

NUK Auto Parts Co. LTD.

Address: No. 28, Ln. 11, Shuanglian St., 10354 Taipei City, Taiwan
E-mail: nek@nek.com.tw

O/E/N India Limited

Address: Ernakulam District, Kochi, India
E-mail: mp@oenindia.com

OBDSTAR Technology Co., LTD.

Address: Luozu Community, Shiyuan St., 518108 Shenzhen, China
E-mail: sales@obdstar.com

OEM International Trading LLC

Address: Ras Al Khor Industrial Area 03, Postal code: 63589 Dubai, United Arab Emirates
E-mail: purchase@oememirates.com

Omfa Rubbers Limited

Address: 26F Sector 31 SITE IV Greater Noida, 201307 Greater Noida, India
E-mail: sales@omfarubbers.com

OMS SRL

Address: Via Piave, 25015 Desenzano (BS), Italy
E-mail: susanna@omsnet.it

Nanotec International

Address: 117-3 Chimsan, 41561 Daegu, Korea, the Republic of (South)
E-mail: nanotec7777@naver.com

Nantong Cheli Tools Co. LTD.

Address: Lvsigang Town, 226200 Qidong, China
E-mail: clei@chelitools.cn

Naoki Automotive Systems LLC

Address: Industrial Area No. 1, Al Qusais, Dubai, United Arab Emirates

NS Global Co., LTD.

Address: Gimhaedaero 2715Beongil 57, Gimhae-Si, 50827 Gyeongsangnam-Do, Korea, the Republic of (South)
E-mail: nsmkorea@nsmkorea.co.kr

Nur Plastik Otomotiv Urunleri San. ve Tic. Ltd. Sti.

Address: Ziyapasa Sok, 34177 Istanbul, Türkiye
E-mail: muammer@nurplastik.com.tr

O-Tech (Jiaxing) Inc.

Address: 22nd Floor, Building 1,Cannan Square, No.1888 Zuili Road, Nanhu District, 314050 Jiaxing, China
E-mail: james@o-tech.cc

OE Germany Handels GmbH

Address: Fritz-Müller-Str. 100-104, 73730 Esslingen am Neckar, Germany
E-mail: info@oe-germany.de

OMCO Enterprises Private Limited

Address: Plot no. 30/4, Wearwell Cycle Complex, Industrial Area, N.I.T, 121001 Faridabad, India
E-mail: mohitsehgal@omcoenterprises.net

Omni Specialty Packaging

Address: Highway 1, 71115-9512 Shreveport, United States
E-mail: mary.acree@omnisp.cc

Omtek Otomotiv Mobilya SAN. Ve Tic. As

Address: Dosab Menekse Sokak No. 3, 16111 Osmangazi, Bursa, Türkiye
E-mail: web@omtec.com.tr

Ozden Otomotiv Yedek Parca Imalat A.S.

Address: Konsan San Bol. Fevzi Çakmak Mah 10726 Sok No. 27, 42050 Konya, Türkiye
E-mail: muhasebe@ozdenotomotiv.com



Qingdao Fullrun Tyre Corp., LTD

Address: 11F, Guohua Building B, No.2, Minjiang Road, 266071
Qingdao, China
E-mail: flutter@fullruntyre.com

Rui'an Rirong Auto Parts Co. LTD

Address: 487 Times Road, Luofeng Industrial Zone, Ruian City,
325204 Wenzhen, China
E-mail: 387608340@qq.com

Smart Parts Exports

Address: Shri Nagar Colony, Bharat Nagar Road, New Delhi,
110052 North West Delhi, India
E-mail: smartparts07@gmail.com

Tigear Gear Industry - Kaplanlar Disli Otom. San. Tic. Ltd. Sti.

Address: Buyukkayacik Osb Mah., 412 Nolu Sok. No:1/A, 42160
Konya, Türkiye
E-mail: sales@tigear.com.tr

Volga Bearing Group

Address: Fomichevoy St. 16 K. 252 ET 1 OF 4T, 125481 Saratov,
Russia
E-mail: komm@pdsar.ru

Winso Industries LLC

Address: Glinska, 81100 Pustomyty, Ukraine
E-mail: export@winso.eu

www.sealsworld.co

Address: Baniyas Square, Deira, Dubai, 377577 Dubai, United
Arab Emirates
E-mail: wehbe_a@eim.ae

Shenzhen Fcar Technology Co., Ltd

Address: No. 3025 Nanhai Ave, 518060 Shenzhen, China
E-mail: marketing03@szfcar.com

Sunrider Damper Parts

Address: Yuhuan, 317600 台州市 , China
E-mail: srsales02@tzsunrider.com

Universal Rubber Belt Manufacturing

Address: Al Aamal St., Business Bay, Dubai, United Arab
Emirates
E-mail: info@universal-rbm.com

WASPO Fevzi Arçek Met. Mak. Oto. San. Ve Tic. Ltd. Sti.

Address: Buyukkayacik Osb Mah., 13 Nolu Sok. No: 29/1
Selcuklu, 42250 Konya, Türkiye
E-mail: huseyin@waspo.com.tr

Wolf Oil Corporation

Address: Georges Gilliotstraat, 2620 Hemiksem, Belgium
E-mail: info@wolfoil.com

重慶耐固車品電子商務有限公司

Address: 302, 3D Zihui, No. 43 Baihe Road, Nan'an district,
400060 Chongqing, China
E-mail: wangshsh@nicegoods.com.cn



土耳其

Özçete Otomotiv

Address: Fevzipaşa Mahallesi Turhan Cemal Beriker Bulv.
No:456 Seyhan, Adana, Türkiye

"Optima Grupa" D.O.O. Banja Luka

Address: Ulica kralja Alfonsa XIII 37a, Banja Luka, Bosnia and Herzegovina

4U Automotive

Address: Maslak Mh. Ahi Evran Cd. Rentaş İş Mrk. No:29 İç
Kapı No:26, Sarıyer, İstanbul, Türkiye

A Plus Auto Pte. Ltd.

Address: Hume Avenue 2510-03, Bukit Batok, Singapore

AA Top Auto Parts Manufacturing Co., Ltd

Address: Room 401, No 1 Bicun Road North Xiuquan Street,
Huadu District, Guangzhou, China

ABA Automotive

Address: Soğukpinar Mah. Barbaros Bulvari 216.Butik Plus Sit.
No: 99ba Çekmeköy, İstanbul, Türkiye

Abhirashi Impex

Address: Industrial Area, Nit 30/2, Faridabad, India

Acro Group S.R.O.

Address: Františka Divise 1275/1a, Praha 10, Czech Republic

Acv Süspansiyon Sistemleri AŞ

Address: Büyükkayacık OSB Mah. Vali İhsan Dede Cad. No: 9
Selçuklu, Konya, Türkiye

Aygersan Aydinlatma Gereçleri A.Ş.

Address: Saray Mah., Bayraktar Cad No: 2, Kahramankazan,
Ankara, Türkiye

Ay-San Jant Kapaklıları

Address: Sancaktepe Mah. Çanta Beldesi Klas Sok., No: 13
Silivri, İstanbul, Türkiye

Bagen - Sab Otomotiv

Address: KOSB, Evrenköy Cd., No: 20, Selçuklu, Konya, Türkiye

Şem Lastik Sanayi Ve Ticaret

Address: Alaşarköy Mah. 9.Çalışkan Sok. No:1/1 Osmangazi,
Bursa, Türkiye

360 International Group Limited (Ningbo Lancaster Industry and Trading Co., Ltd)

Address: Room 1902, Easey Commercial Building 253-261
Hennessy Road, Wanchai, Hong Kong

5M Otomotiv

Address: Barakfakih Mah Ankara Cad No:30, Kestel, Bursa,
Türkiye

A. ŞEN OTOMOTİV

Address: Organize Sanayi Bölgesi Acıdere Mah. Şehitler Cad.
No:4 Sarıçam, Adana, Türkiye

AB Technology Defense

Address: İstasyon Mahallesi Millet Caddesi No:25 Halkalı,
Küçükçekmece, İstanbul, Türkiye

Abdulkadir Özcan Otomotiv Lastik

Address: Ako Kule, Söğütözü Mah. 2178 Cad. No:6, Çankaya,
Ankara, Türkiye

Abilities India Pistons & Rings Ltd.

Address: Gt Road Giani Border, P.O. Chikamberpur Ghaziabad,
Ghaziabad, India

Acv Rich Co., Ltd.

Address: Charat Mueang Road, Rong Mueang, 39/11
Pathumwan, Bangkok, Thailand

Ada Motor

Address: Dağdibi Mah. 117. Sok. No: 22, Adapazarı, Sakarya,
Türkiye

Ayku İdeal

Address: 2. Organize San Bölgesi Yavlacık Cad İşkitepe Sokak,
No: 18, Selçuklu, Konya, Türkiye

Bachmann

Address: Egemenlik Mah. 6106 Sok., No: 97/1 Bornova, İzmir,
Türkiye

Bakırıcı Group

Address: Baklaçlı Mahallesi Cumhuriyet Cadesi No: 119
Çavuşbaşı Beykoz, İstanbul, Türkiye



Baltacioğlu Mühendislik

Address: İvedik Osb, 1472. Cad, No: 67 Ostim, Yenimahalle, Ankara, Türkiye

Balu Forge Industries Limited

Address: Telly Park Road, 506 , Imperial Palace, 45, Mumbai, India

Bankosan Otomotiv

Address: Ferhatpaşa Mahallesi Ferhatpaşa Yolu Caddesi No: 1-3A Ataşehir, İstanbul, Türkiye

Bar Otomotiv

Address: Karadenizliler Mah. Hacı İdris Sok., No. 24 Başiskele, Kocaeli, Türkiye

Barkolog Barkod Ve Dijital Baskı Sistemleri Sanayi Ve Ticaret Limited Şirketi

Address: Defterdar Mahallesi Müezzin Mehmet Sokak, No: 16, Kat: 1 Eyüp Sultan / İstanbul Kasımpaşa Vd. 142 150 8110, İstanbul, Türkiye

Büyük Eker Bijon San Ve Tic A.Ş

Address: Konya O. S. B. 9. Sok, No: 29 Selçuklu, Konya, Türkiye

Büyükgedikler Otomotiv

Address: Fevzi Çakmak Mahallesi Ayyıldız Caddesi, No: 99/H, Karatay, Konya, Türkiye

Caldini Kimya

Address: Pelitli Köyü Sanayi Sok No: 32 Gebze, Kocaeli, Türkiye

Canstar (Weibang & Suixun) Inc.

Address: 26 Main Starbuck, MB, Canada

Casco Spa

Address: Zona Industriale Asi Sud Sncsud Snc, Marcianise, Italy

Castrol Madeni Yağlar A.Ş

Address: Asia Ofis Park, Değirmen yol Cad. 28 K: 3, İstanbul, Türkiye

Cehase Hidrolik

Address: Organize Sanayi Böl. 3. Cad., No: 8, Karaman, Türkiye

Ceylan Motorlu Araçlar

Address: Ferhatpaşa Mah Üsküdar Cad No: 54, Ataşehir, İstanbul, Türkiye

Baltic Filter Uab

Address: Alekniskio Vs. 9, Sirvintu R., Lithuania

Bangkok Unity Auto Parts Co., Ltd.

Address: T. Krubangluang, Ladlumkaew 72 M. 12, Pathumthani, Thailand

Baostep Auto Parts Industrial Limited

Address: Room 803, 8/F, Easey Commercial Building, 253- 261 Hennessy Road, Wanchai, Hong Kong

Barca Madeni Yağlar

Address: Barbaros Hayrettin Paşa Mah., 2288. Sok., No: 9, D: 13 Esenyurt, İstanbul, Türkiye

Barpar Plastik

Address: İkitelli Org. San. Bolgesi. Esot San. Sit. G Blok, No: 3, Başakşehir, İstanbul, Türkiye

Büyükdemir Otomotiv

Address: B. O. S. B Bakır ve Pirinç San. Sitesi Çiğdem Cad., No: 3/A Beylikdüzü, İstanbul, Türkiye

Caddb Otomotiv

Address: Des Sanayi Sitesi 102 Sok. A-4 Blok No 38 Yukarı Dudullu, Ümraniye, İstanbul, Türkiye

Calpet Madeni Yağlar

Address: Aydinli - KOSB Mah Melek Aras Blv No: 27, Tuzla, Türkiye

Cansun Otomotiv

Address: İkitelli OSB Mah Kağıthane Sünnet Köprüsü Haliç Sanayicileri Sitesi, No: 6 Başakşehir, İstanbul, Türkiye

Casertano Ricambi SRL

Address: Strada Statale 87 Sannitica Km. 24,750, San Marco Evangelista, Italy

Cavo Otomotiv

Address: Taysad OSB 1., Cad 15., Sok No: 3 Şekerpinar, Çayırova, Gebze, Kocaeli, Türkiye

Ceradex Corporation

Address: No. 1, Ruiyuan 1st St., Bade Dist., Taoyuan, Taiwan

CGP (Wuhu) Sealing CO., LTD

Address: No. 1000, First Nanci Road, Xinwu Economic Development Zone Wanzhi, Wuhu, China



Çevik Makina

Address: Ramazanoğlu Mah Mimarsinan Cad Göreme Sok, No: 6 Pendik, İstanbul, Türkiye

Çözüm Servis Ekipmanları

Address: Ostim OSB Mah. 1154/1 Cad. 0 No: 3 Yenimahalle, Ankara, Türkiye

Dalitech Otomotiv Yedek Parça San

Address: Ömerli Mah Harmantepe Cad No: 17 Kat: 1 Arnavutköy, İstanbul, Türkiye

Danyang Beiben Auto Parts Co., LTD

Address: No.3 Jiexi Industrial Park, Jiepai Town, Danyang, China

Danyang Dingjia Autoparts Co; LTD

Address: Jiepai Industrial Park, Danyang Jiangsu, Danyang, China

Danyang Hana Auto Parts Co., LTD

Address: Jiepai Town, Danyang City, Danyang Jiangsu, China

Danyang Manka Auto Parts Co., LTD

Address: Jiexi Village, Jiepai Town, Danyang, China

Doğsan Otomotiv

Address: Fevzi Cakmak Mah. Busan O. S. B Ozlem Cad. No: 15, Konya, Türkiye

Dönmez Motorlu Araçlar

Address: İkitelli OSB mah Ataturk Blv Sinpas Celik Torun No: 100 Ickapi no: 101, Basaksehir, Ist, İstanbul, Türkiye

EAS Automotive Ltd.

Address: 1-19-1, Kitahorie, Nishi-ku, Osaka, Japan

ECM Autoparts SDN. BHD.

Address: Jalan Segambut Pusat, No: 19, Kuala Lumpur, Malaysia

EFEM Balatacilik

Address: İOSB Çevre San Sitesi 6., Blok No: 25 Başakşehir, İstanbul, Türkiye

Ekersan

Address: Büyükkayacık Mah. Osb, 101. Cad. No: 21/1, Selçuklu, Konya, Türkiye

Çözüm Makina

Address: Yenişehir Mah. Özgür Sokak., No: 20/1 Ataşehir, İstanbul, Türkiye

D Only Automotive Co., LTD

Address: 109-136, Haeryong-Ro, Seolun-Dong, Pocheon-Si, Gyeonggi-Do, Korea

Danaher Auto Spare Parts Co., LTD

Address: No. 2 No. 12 Shishi Road Qixia District, Nanjing, China

Danyang Dengfeng Vehicle Industry Co., LTD

Address: Anle Industrial Park, Jiepai Town Danyang City, Zhenjiang, China

Danyang Fabled Auto Parts Co., LTD

Address: Jiexi Industrial Park, Jiepai Town, Danyang Danyang, Jiangsu, China

Danyang Hongjiang Electrical Co., LTD.

Address: Riverside Industrial Park, Xinqiao Town, Danyang, China

Danyang Maorong Vehicle Parts Co., LTD

Address: No. 898 South Zhenzhong Road, Jiepai Town, Danyang, China

Dönmez Debriyaj

Address: Halilbeyli OSB Mah. Ege Cad., No: 6 Bağyurdu OSB Kemalpaşa, İzmir, Türkiye

Döşemenler Otomotiv

Address: Gaziosmanpaşa Osb Mah. 2. Cad., No: 5, Altıeylül, Balıkesir, Türkiye

EBP Otomotiv

Address: Kayapa İslah OSB Kayapa Mah. Menekşe Cad., No: 5/1 Nilüfer, Bursa, Türkiye

EFE Otomotiv Hakan EFE

Address: Mimar Sinan Mah Yedpa Tic Merkezi A23, İstanbul, Türkiye

Ege Fren

Address: 7405/2 Sokak, No: 4 Pınarbaşı, Bornova, İzmir, Türkiye

Ekimpar Diş Ticaret

Address: Merkez Mah. Alibey Cad., No: 22/1 Nurtepe / Kağıthane, İstanbul, Türkiye



Ekip Otomotiv

Address: Uzman San. Sit. Horozluhan Mah Selçuk Cad Uzman San Sitesi, No: 202 Selçuklu, Konya, Türkiye

EXQ Otomotiv

Address: Fevzi Çakmak Mah. Büsan OSB 10643 Sk. No: 4 Karatay, Konya, Türkiye

E. T Otomotiv

Address: Minareli Çavuş OSB Mah., N. 321 Sk., No: 8 Nilüfer, Bursa, Türkiye

Famco & Fa-Me Otomotiv San. Tic. Ltd. Şti.

Address: Büyükkayacık OSB. Mah. 5. Org. San. Böl. 511 Nolu Sok. No: 13 Selçuklu, Konya, Türkiye

Fan Market Oto

Address: Cumhuriyet Mah. 9142 Sk No: 5 Ulucak-Kemalpaşa, İzmir, Türkiye

FDR Otomotiv

Address: Kemalpaşa Organize Sanayi Bölgesi Mahallesi İzmir Ankara Asfaltı No: 12 /1 Kemalpaşa, İzmir, Türkiye

Feng Fan Power Shares Co., Limited

Address: Unit 04, 7/F, Bright Way Tower, 33 Mongkok Road, Mongkok, Kowloon, Hong Kong

Ferra Filtre

Address: Org. San. Böl. Sanayi Vali Celalettin Cerrah Blv., No: 4 Toprakkale, Osmaniye, Türkiye

Fujian Suki Auto Part Co., Ltd.

Address: No. 158, Daxing St., Donghai Fengze Dist, Quanzhou, China

Gahbin Corporation

Address: 612-1, Misa-daero, Hanam-si, Gyeonggi-do, Korea

Galaxy Metal Cast

Address: Survey No. 121, Plot No. 14 & 15 Near Advance Technoforge, B/H Ishwar Way Bridge, Veraval Padavla Main Road, Rajkot, India

Garanti Filtre

Address: Kemalpaşa OSB. Mah. 27 Sok., No: 3/1 Kemalpaşa, İzmir, Türkiye

Ekmob SFA

Address: Yıldız Teknik Üniversitesi Davutpaşa Kampüsü Teknopark Ofisi A1 Blok No: 106 34220 Esenler, İstanbul, Türkiye

E. S. A Eren Otomotiv

Address: Anadolu San. Tosun sok. no: 8, Konya, Türkiye

Falkon Otomotiv

Address: Mimar Sinan Mh. Yedpa Blv. No: 1 Yedpa Tic. Merkezi, H2 Cad. No: 15, Ataşehir, İstanbul, Türkiye

Fams Otomotiv

Address: Veysel Karanı Mah. 9. inci sokak No: 18/1 Osmangazi, Bursa, Türkiye

FBG Auto CO., LTD

Address: 6F-5, No. 30, Sec. 1, Keelung Rd., Songshan Dist., Taipei, Taiwan

Federal Ministry for Economic Affairs and Climate Action

Address: Villemombler Str. 76, Bonn, Germany

Fermo Otomotiv

Address: Büyükkayacık OSB Mah. Lalehan Cad., No: 41/1, Konya, Türkiye

Fevzi Arçek Otomotiv

Address: Büyük Kayacık Mah. 3. OSB 13 Nolu Sok., No: 29/1 Selçuklu, Konya, Türkiye

Fuzhou Korbor Machinery Co., Ltd

Address: No. 11 Haicheng Rd, Yuanhong Investment Zone, Fuqing, Fuzhou, China

Galaxy Bearings Ltd.

Address: Survey No. 253, National Highway 27, Village – Sharap, Rajkot, India

Gapsan Otomotiv

Address: Koçören 1. Organize San. Böl. 201. Cad., No: 16/1, Şanlıurfa, Türkiye

Garima Global Pvt. Ltd.

Address: Off New Link Road, 501 VIP Plaza, Mumbai, India



Gasan Gazlı Amortisör

Address: Alaaddinbey Mah. Pazar Cad, No: 10/1, Nilüfer, Bursa,
Türkiye

Gaysan Gazlı Amortisör

Address: Akçaburgaz Mah. 3069 Sok. No: 19 Esenyurt, İstanbul,
Türkiye

Gürmak Amortisör Otomotiv San. Ve Tic. A.Ş.

Address: 10006 Sok No: 5 A OSB Çığıl, İzmir, Türkiye

Güveniş Yedek Parça

Address: İkitelli O. S. B. Dolapdere Sanayi Sitesi 19 Ada No: 6
Başakşehir, İstanbul, Türkiye

Haining Huaning Bulb Co., Ltd

Address: Zhouwangmiao Industrial Zone, Haining, China

Hamle Otomotiv San. Ve. Tic. A.Ş.

Address: 53. Sokak No: 3, K: 4 Maslak Mah. Atatürk Oto Sanayi
Sitesi Sarıyer, İstanbul, Türkiye

Hangzhou Truckmate Automotive Parts Co., Ltd

Address: No. 32 Chuangye Road, Changkou Town, Fuyang
District, Hangzhou, China

Hars Traktör

Address: Reis Mah 1. Sok No: 8 / Akşehir, Konya, Türkiye

Hastings Manufacturing Company

Address: Hanover St. 325, Hastings, Czech Republic

Hydhome Hydraulic Equipments

Address: Fevzi Çakmak Mahallesi Yakamoz Caddesi, No: 1D
Karatay, Konya, Türkiye

Hydrotime Hidrolik

Address: Fevzi Çakmak Mah. Konsan O. S. B 10726. Sk, No: 29,
Konya, Türkiye

Ilshin Industrial (S-Oil)

Address: Taeyang Bldg, 44-2, Youido-Dong, Yo 713 # 713,
Seoul, South Korea

Industrias Dolz

Address: C/ Guerrer Iberic, 28, Almazora, Spain

GAT GmbH & Co. KG

Address: Alt Saale 2, Uhlstädt-Kirchhasel, Germany

Gaysan Otomotiv

Address: Büyük Kayacık Mah 4. OSB 101. Cad., No: 21/1
Selçuklu, Konya, Türkiye

Gürtaş Otomotiv

Address: Kadosan San. Sit. Sos. Tesis. Kat: 2 No: 134-135
Ümraniye, İstanbul, Türkiye

Güvmaksan Döküm

Address: Konya OSB İhsandede Cd. 9. Sk. No: 22, Selçuklu,
Konya, Türkiye

Haining Jujin Lighting Electric Appliance Co. Ltd

Address: No. 4 Zhendong Road, Yuanhua town, Haining, China

Hangzhou Newpioneer

Address: Building 6 Yinghu Street, Fuyang, Hangzhou, China

Hans Tool Industrial Co., LTD.

Address: No. 99, Sec. 2, Henan Rd., Xitun Dist., Taichung, Taiwan

Has Bağlantı Elemanları

Address: Perpa Ticaret Merkezi B Blok K: 5 N: 135 Okmeydanı,
Şişli, İstanbul, Türkiye

Hasçelik

Address: TOSB Otomotiv Yan. San. İhtisas Bölg 2. Cad. No: 3
Çayırova, Kocaeli, Türkiye

Hydro Pack Mühendislik

Address: Ovacık Mah. Kollar Cad., No: 177 Başiskele, Kocaeli,
Türkiye

Icer Brakes

Address: C/ Emilio Arrieta 8, 3^a Planta, Pamplona, Spain

Incar SRL Industria Costruzione Autoricambi

Address: Viale Delle Industrie 9, Venaria Reale, Italy

Infinity Engineering Pvt LTD

Address: 13 Km Sheikhupura Road, Lahore, Pakistan



Infomaxcenter

Address: Kircami Mah. Perge Blv. No : 75/F Şerife Kahraman İş Merkezi (Kat: 4 / Daire: 401 , 402 – Infomaxcenter) Muratpaşa, Antalya, Türkiye

Interdiesel

Address: Dörtyol Sanayi Çarşısı 9. Sok, No: 80/1 Arifiye, Sakarya, Türkiye

Intermobil - Hella Gutmann - Wabco Wurth

Address: Halide Edip Adıvar Mh. Darülaceze Cad. Akın Plaza, No: 3/83, Şişli, İstanbul, Türkiye

Interstar

Address: Cevizli Mah. D100 Güney Yanyol Cd., No.: 2 Kuriş Kule, Kat: 7 Kartal, İstanbul, Türkiye

Jamna Auto Industries Ltd.

Address: Park Lane, Kishangarh 2, New Delhi, India

Jesse Lai Incorporation

Address: 6F, No. 32, Ln. 513, Ruey-Guang Rd., Neihu Dist., Taipei, Taiwan

Jiangsu Fangyi Autopart Manufacture Limited Company

Address: #3 Weiwu Road, Yanlong Street, Yandu District, Yancheng, China

Jiangsu Haobang Intelligent Control Co., Ltd

Address: No. 2219 Longcheng Road, ZhongLou District, Changzhou, China

Jiangsu Kaller Auto Parts Technology Co., Ltd

Address: No. 218 Huaihe Road, Huaiyin District, Huaian, China

JP Group A/S

Address: Hjumagervej 8800 008 Viborg, Denmark

JTB Hydraulic Industries

Address: G926 Phase IV, Industrial Area, Boranada, Jodhpur, India

Kale Balata

Address: Cumhuriyet Mh. İstanbul Cad. No: 3 Gebze, Kocaeli, Türkiye

Kalite Otomat

Address: İkitelli OSB Mah. Eski Turgut Özal Cad., No: 18/101, İstanbul, Türkiye

Inta - Şaft Parçaları

Address: Kalfa Mah. 2. Gündoğan Sok. No: 22 Merkez/Uşak, Uşak, Türkiye

Interwax

Address: İst. Deri Org. San. Böl. Sırça Cd. 3-1,2 Parsel Tuzla, İstanbul, Türkiye

Intermobil Otomotiv

Address: Halide Edip Adıvar Mh. Darülaceze Cad. Akın Plaza, No: 3/83, Şişli, İstanbul, Türkiye

Jalex Tuboflex

Address: 23/7 Main Mathura Road, Near Jcb Ballabgarh, Faridabad, India

Jean Enterprise Ltd.

Address: 6F-2, No. 33, Fuxing N. Rd., Songshan Dist., Taipei, Taiwan

Jiangsu Biaokai Automotive Technology Co., Ltd

Address: Fangxian industry park, Fangxian Town, Danyang, China

Jiangsu Gugao Auto Parts Co., Ltd

Address: Dexiang Road, Danyang, China

Jiangsu Junsite Araç Parçaları Co, Ltd

Address: No. 15 Qinggang Road, Xinbei District, Changzhou, China

Jiangsu Madali Machinery Industry Co., Ltd

Address: Seven Standard Workshop Economic Development Zone, Yancheng, China

Jrone Turbocharger System

Address: T6, Wanjin Center, No. 360 Xinlong Road, Minhang District, ShangHai, China

Kahveci (TBP) Otomotiv

Address: Büyük Kayacık Mah. 3. OSB 13 Nolu Sok. No 19 Selçuklu, Konya, Türkiye

Kale Oto Radyatör

Address: Cumhuriyet Mh. İstanbul Cad. No: 5 Çayırova Gebze, Kocaeli, Türkiye

Kama Motorlu Araçlar

Address: Namık Kemal Mah. Ekin Cad., No: 9 Esenyurt, İstanbul, Türkiye



Kamar Knapkiewicz Ska

Address: Armii Krajowej 254, Bydgoszcz, Poland

Kamien Brake

Address: No. 299 Dongping Street Sip, Suzhou, China

Köksal Otomotiv

Address: Mimar Sinan Mh. Barbaros Hayrettinpaşa Cd. No. 3
Çekmeköy, İstanbul, Türkiye

L & L Automotive Parts Co., Ltd

Address: 555# Yonghong Road, Jiepai Town, Danyang, China

Laizhou Hualu Automotive Fittings Co., Ltd.

Address: Yidao Town, Laizhou, China

LDM Makina

Address: Dumluçinar Mah. Mevlana Cad., No: 8/1 Nilüfer,
Bursa, Türkiye

Lenger Shock Absorbers

Address: Görükle San. Bölgesi Dumluçinar Mah. Aksaray Cad.,
No. 2 Nilüfer, Bursa, Türkiye

Luvview Co., Ltd

Address: E Building , Huayi Liwei Industrial Park, 308 Huanguan
Middle Road, Guanlan Longhua District, Shenzhen,
China

**Lögel Makine Otomotiv Sanayi Ve Ticaret Anonim
Sirketi**

Address: Gebze Plastikçiler OSB Atatürk Bulvarı, No: 32 Gebze,
Kocaeli, Türkiye

M Oil

Address: Kuştepe Mahallesi Mecidiyeköy Yolu Cad. V Plaza Apt,
No: 14/1 Şişli, İstanbul, Türkiye

Mam İnovasyon

Address: 2. OSB Yaylacık Cad, no: 16, Konya, Türkiye

Mansons International PVT. LTD.

Address: Unit 1: 112, 146, 147, 150, 151, J., Navi Mumbai, India

Marco Genuine Parts Co., Ltd

Address: Building 1, No 489 Gangde Road, Songjiang, Shanghai,
China

Kameks Eksantrik Milleri

Address: Akçaburgaz Mh. 1584. sk. No: 25/1 Esenyurt, İstanbul,
Türkiye

Kamsa Otomotiv

Address: 3. OSB 9. Sok No: 33/1 Selçuklu, Konya, Türkiye

Kölnberg Debriyaj VE Volan

Address: Armutlu 85. Yıl Cumhuriyet Mah. Söğütlü Çeşme Sok.,
No: 31/1 Kemalpaşa, İzmir, Türkiye

L & S Trading

Address: Dubai South Logistics District, FC-5-W06, United Arab
Emirates

Langfang Huiyu Mold & Plastic Co., Ltd

Address: Fu Village, Langda Road, An'ci District, Langfang,
Hebei, China

Ledid Opto-Electronics Co., Limited (Guangzhou Sunz Auto)

Address: Room 2902A, 29/F, Ho Kong Comm Centre, 2-16 Fa
Yuen Street, Mongkok, Kowloon, Hong Kong SAR

Lepar Otomotiv

Address: İOSB, Demirciler San. Sitesi G Blok, No: 469,
Başakşehir, İstanbul, Türkiye

LVT Co., Limited

Address: Unit (S) 2, LG 1 Mirror Tower 61 Mody Road,
Tsimshatsui, Kowloon, Hong Kong

Lüksteks Oto Döşeme

Address: Kurtuluş OSB Mah Zeki Müren Cad No: 2/1/1 Gürsu,
Bursa, Türkiye

Magtest Elektronik

Address: Esenkent Mah. Natoyolu Cd., No: 279/1, Ümraniye,
İstanbul, Türkiye

Man Zai Industrial Co., LTD.

Address: No. 260, Sec. 2, Zhongshan Rd., Guanmiao Dist.,
Tainan, Taiwan

Mar Otomotiv

Address: Merkez Mah. Silahtaraga Cad., No: 71/2 Eyüp,
İstanbul, Türkiye

Martaş Otomotiv

Address: Merve Mah. Necip Fazıl Cad. No: 10/3 Sancaktepe,
İstanbul, Türkiye

**Muteks**

Address: Fevzi Çakmak Mah. Ahmet Petekci Cad. No: 5/B,
Karatay, Konya, Türkiye

MVS Volan

Address: Büyükkayacık Mh. KOSB 19. Sk., No: 15, Selçuklu,
Konya, Türkiye

NAK Sealing Technologies Corporation

Address: No. 336, Gongye Rd., Yongfeng Vil., Nantou City,
Nantou County, Taiwan

Nanjing Cornucopia Tech. & Developing Co., LTD

Address: Building A No. 408, Heyan Road, Qixia District,
Nanjing, China

Nantong Baiyuan Fuel Injection System Co, LTD

Address: Room 603, Huangyue Commercial Center, Jinxin
Street, Wenchang Road, Tongzhou District, Nantong,
China

NAR Coating Technology CO., LTD.

Address: No. 19 Xinhua Road, Pudong New District, Shanghai,
China

NPR of Europe

Address: Siemensstr. 56, Korntal-Münchingen, Germany

Ocak Otomotiv

Address: İ.o.s.b. Dolapdere San. Sit. 18. Ada, No: 32, İstanbul,
Türkiye

Od and Leo Trading Co., LTD

Address: 224/42 M.6 Nongprue, Chonburi, Thailand

OE Germany Handels GmbH

Address: Fritz-Müller-Str. 100-104, Esslingen am Neckar, Germany

Oksan Kauçuk

Address: Kayapa Mah. Kayapa Sanayi Bulvarı, No: 25/1 Nilüfer,
Bursa, Türkiye

Oysan Otomotiv

Address: Yedpa Ticaret Merkezi A. Cad. No: 57 Ataşehir,
İstanbul, Türkiye

O-Tech (Shanghai) Inc.

Address: Room 902, No. 1221 Xietu Road, Shanghai (200032),
China

Mutlu Akü

Address: Tepeören Mah. Eski Ankara Asfaltı Cad. No: 210 Tuzla,
İstanbul, Türkiye

NA Koçlar Otomotiv

Address: Fevzi Çakmak Mahallesi Ayyıldız Caddesi No: 103J
Karatay, Konya, Türkiye

Namtek Otomotiv San. ve Tic. A.Ş.

Address: Muradiye Mah. 5. OSB No: 10 Yunusemre, Manisa,
Türkiye

Nanjing Jinniu Mechanical Manufacturing Co., Ltd

Address: Room 1003, Xindadu Mansion, Hongwu Road, 239
Qinhuai District, Nanjing, China

Nanyue Fuel Injection Systems Co., LTD.

Address: 10 Tuling Village, Baishazhou Yanfeng District,
Hengyang, China

Natamak Otomotiv

Address: Horozluhan Mah Uzman San Sitesi Vural Sok, No: 15
Selçuklu, Konya, Türkiye

NRF B. V.

Address: Langenboomseweg 5452 JM64, Mill, Netherlands

Ocak Profil Lastik

Address: İOSB Çevre San Sitesi 12 Blok, No: 18 Başakşehir,
İstanbul, Türkiye

ODM / Multiparts

Address: Upper Elmers End Road 323, Beckenham, Great
Britain and Northern Ireland

OFM Otomotiv

Address: 7416/ Sok. No:48/ A 5. San. Sit., İzmir, Türkiye

Olgun Çelik

Address: Keçiliköy OSB Mh. Hasan Türek Blv. No: 14,
Yunusemre, Manisa, Türkiye

O. M. P. Officine Mazzocco Pagnoni SRL

Address: Marzabotto 7173, Funo Di Argelato, Italy

Pac Makina

Address: Oğlanaşası Atatürk Mah. 3. Cad No: 1/N Kisikköy
Sanayi Sitesi Menderes, İzmir, Türkiye



Panda Oto Kılıf

Address: Yenibosna Merkez Mah. 29 Ekim Cad. B No. 47
Bahçelievler, İstanbul, Türkiye

Parkim Gres

Address: İnönü Mah. Gebze Plastikçiler OSB Mah. 32. Sokak No:
11 Gebze, Kocaeli, Türkiye

Parçapazari.com

Address: Yeşilce Mah. Dalgıç Sok No 3, İstanbul, Türkiye

Pega Otomotiv Ve Suspansiyon San. Tic. A. S.

Address: Dosab Yıldız Sok No: 23/B Demirtaş Osmangazi,
Bursa, Türkiye

Przedsiebiorstwo WP SP. Z O.O.

Address: Kajetany, Miedziana str 8, Nadarzyn, Poland

PTM Makine

Address: Mimar Sinan Mah. Muhsin Yazıcıoğlu Cad. No: 17,
Merkez, Çorum, Türkiye

Qingdao Allmax Auto Parts Co., LTD

Address: No. 17, Kunshan Road, Shibe District, Qingdao, China

Qingdao Qingte Import&Export Co., LTD.

Address: No. 777, Qingte Industrial Park, Zhengyang East Road
Chengyang District, Qingdao, China

Qingdao SF Radiator

Address: No. 19, Wenzhou Road, Laixi, Qingdao, China

Qingdao SF Radiator

Address: No. 19, Wenzhou Road, Laixi, Qingdao, China

Quanzhou Luojiang Far-East Camshaft Factory

Address: No. 1 Qiaoxin Street, Shuangyang Area, Luojiang
District, Quanzhou, China

Qufu Temb Auto Parts Manufacturing Co., LTD

Address: No. 158 Tianbo Road Economic Development Zone,
Qufu, China

Rantech - Ayz Yedek Parça

Address: 15 Temmuz Mah. Bahar Cad. No: 73, Ark Residence
Güneşli, A Blok Kat: 5 D: 57, Bağcılar, İstanbul, Türkiye

Parbulo Otomotiv

Address: Küçükbakkalköy mah Defne Sk Flora Residence No: 1
İç Kapı No: 74 Ataşehir İstanbul, Türkiye

Pars Rot Rotil San. Tic. LTD. Şti

Address: Ferhatpaşa Mah. 38. Sok. No: 91 Ataşehir, İstanbul,
Türkiye

Pax Makina

Address: Kösele Mah. 29. Sokak No: 1/1 Kobi Osb Dilovası,
Kocaeli, Türkiye

Pek Teknik Makina

Address: Bosb, Bakır Ve Pirinç San. Sit. Çiğdem Cd. No: 3,
Beylikdüzü, İstanbul, Türkiye

PS Dizayn

Address: Altınova Sinan Mah. Honamlı Sok. No: 26 Kepez,
Antalya, Türkiye

Qijiang Hongyang Gear Transmission Co., LTD

Address: Building No.1, Shijiao Zheng Street, Qijiang District,
Chongqing, China

Qingdao Choho Industrial Co., LTD

Address: No. 99, Xiamen Road, Economic Development Zone,
Pingdu, Qingdao, China

Qingdao Rubber Industrial Co., Limited

Address: Room A11, 8/F, Silvercorp International Tower, 707-
713 Nathan Road, Mongkok, Kowloon, Hong Kong SAR

Qinghe County Annaite Auto Parts Co., LTD.

Address: West of Jinggangshan Road, South of Hanjiang Street,
Qinghe Economic Development Zone, Xingtai, China

Qinghe County Annaite Auto Parts Co., LTD.

Address: West of Jinggangshan Road, South of Hanjiang Street,
Qinghe Economic Development Zone, Xingtai, China

Quanzhou Nanjian Pump Manufacture Co., LTD

Address: No. 1258 Yida Industrial Park Fengzhou, China

Raaj Industrial Lubricants Limited

Address: Faridabad 40th Km Milestone, Delhi-Mathra,
Ballabgarh, India

Ravi Corporation

Address: Survey No 241 Shitla Mata Temple Road, Near G.E.B.
Sub Station Shapar (Veraval) Rajkot, India



Redat SPA

Address: Via Calcatelli 3, Villastellone (TO), Italy

Remar Otomotiv Tic. İth. Ihr. A.Ş.

Address: 2570 Sokak No: 5 Çapak Mahallesi Torbalı, İzmir, Türkiye

Ren-Par Otomotiv

Address: Zafer Mah. Adile Naşit Bulvarı No: 39 K: 3 Esenyurt, İstanbul, Türkiye

Rui'an Ivol Auto Parts Co., LTD.

Address: No. 199 Fengdou Road, Tangxia Town, Rui'an City 325204, Zhejiang, China

R. R. International

Address: 381B Vithal Niwas Vp Road, Mumbai, India

Saint-Gobain Sekurit Service

Address: Boschstr. 61-65, Kerpen, Germany

Sammax

Address: İvedik Osb. Mh. 1354. Cd. No: 107 Yenimahalle, Ankara, Türkiye

Samsung Brake Corp.

Address: 456, LG-ro, Tanhyeon-myeon, Paju-si, Gyeonggi-do, Korea

Samsung Tech Co., LTD.

Address: 1170-1 Pyeongsa-ri, Jinryang-eup, Gyeongsan-si, Gyeongsangbuk-do, Korea

Sangsin Brake

Address: Techno jungang-daero, Yuga-Eup, Dalseong-gun 90, Daegu, Korea

Şen Kardeşler Motorlu Araçlar

Address: Samanlı Mah. Yücel Cad. No: 70/3, Bursa, Türkiye

Şükrüoğlu Filtre

Address: Pirinççi Mah. Pirinççi Köy Yolu Sokağı No: 51/1 Eyüp, İstanbul, Türkiye

Taian Dongtai Machine Manufacturing Co., LTD

Address: Xinghuo Technology Park, High-Tech Zone, Taian, China

Reksoil Petrokimya

Address: Aydınlı Mah. BOSB Doğu Cad. No: 19/21 Tuzla, İstanbul, Türkiye

Renvo Otomotiv

Address: İOSB Dolapdere San Sitesi 19. Ada No: 40 Başakşehir, İstanbul, Türkiye

Repa Clutch - Doğuş Debriyaj

Address: Ostim OSB 1180. Sok. No: 37 Yenimahalle, Ankara, Türkiye

Rui'an Solar Autoparts Co., LTD

Address: No. 5 Baotian Plant, Shangsheng Village, Tangxia Town, Rui'an City, Wenzhou, China

Sabo - Roberto Nuti S.P.A.

Address: Via 1 Maggio 7, Castel Guelfo (BO), Italy

Samer Al Gaddah International General Trading Co. LLC

Address: Nr Baniyass Sq Metro St Shop 2, Bldg 400, City King Hotel, Naif, Deira, Dubai, United Arab Emirates

Sampa Otomotiv

Address: Şabanoğlu OSB Mah Org San Bulvarı No 31, Tekkeköy, Samsun, Türkiye

Samsung Metal Co., LTD

Address: 61, Gongdan-ro 8-gil, Waegwan-eup, Chilgok-gun, Gyeongsangbuk-do, Korea

Samway International Limited (Guangzhou Hongtong)

Address: Unit 04-05, 16/F, The Broadway, 54-62 Lockhart Road, Wanchai, Hong Kong SAR

Sardes Otomotiv

Address: Antakya Organize Sanayi Bölgesi Topboğazı Mevkii, Belen, Hatay, Türkiye

Şener Oto Yedek Parça A.Ş.

Address: Namık Kemal Mah Ekin Cad No: 9 Esenyurt, İstanbul, Türkiye

Tabo Otomotiv

Address: Kimya San OSB Melek Aras Bulvarı Organik Cad No: 23-25 Tuzla, İstanbul, Türkiye

Taizhou Borun Auto Electric Co., LTD.

Address: No. 16, Yong'an Avenue, Baita Industrial Park, Xianju, Taizhou, China



Taizhou City Meihua Auto Supplies Co., LTD

Address: No. 1-3 Shanghainam Street, Luqiao District, Taizhou City, Zhejiang, China

Taizhou FNC

Address: Houwan, Yucheng, Taizhou, China

Taizhou Heji Machinery Manufacturing Co., LTD

Address: Kanmen Science Park, Yuhuan, Zhejiang, China

T. Ş. T Lift Amortisör

Address: Nilüfer Organize Sanayi Bölgesi N-201 Sokak No: 16 Nilüfer, Bursa, Türkiye

Türkiye Makine Mühendisleri Odası İstanbul Şubesi

Address: Katip Mustafa Çelebi Mah. İpek Sok. No: 9 Beyoğlu, İstanbul, Türkiye

UJ Tech Co., LTD

Address: 513 Cheongtong-ro, Cheongtong-myeon, Yeongcheon-si, Gyeongsangbuk-do, Korea

Uludağ İhracatçı Birlikleri

Address: Organize Sanayi Bölgesi II. Sahasi Kahverengi Cad. No: 11 Nilüfer, İstanbul, Türkiye

Umum Dizel

Address: Fevzi Cakmak Mah. 10762. Sk. No: 7/1, Karatay, Konya, Türkiye

UNA Wheels

Address: 8292 Sokak Apt: D No: 2/D Daire 10 Çıgli, İzmir, Türkiye

Uygun Sanayi Servis & Garaj Ekipmanları

Address: Küçük Mah. Kaldırım Cad. No: 25 Üsküdar, İstanbul, Türkiye

Uçar Akü

Address: Ahmet Turan Gazi OSB Mah 12.sok No: 22, Sivas, Türkiye

Vahdet Tiryakioğlu A.Ş.

Address: Mahmut Şevket Paşa Mah. Sezer Sok. No: 29 Okmeydanı, İstanbul, Türkiye

Vatan Motorlu Araçlar

Address: Ostim San Sitesi 1154 Sok (214 Sok) No: 15, Ankara, Türkiye

Taizhou Ebs Auto Parts Co., LTD

Address: Huandong Industrial Zone, Yuhuan City, Zhehjiang Province, China

Taizhou Fuju Rubber Belt Manufacture Co., LTD

Address: No. 40 Industrial Road Zone, Sanmen, Tai Zhou, China

Taizhou Huxin Technology Co., LTD

Address: Building 25 (Block C01), Cingfeng Zhigu Industrial Park, No. 299 Jiutang South Road, Taizhou Bay New Area, Taizhou, Zhejiang, China

Türkiye Madeni Eşya Sanatkarları Federasyonu

Address: Gazi Mustafa Kemal Bulvarı No: 114/2 Maltepe, Ankara, Türkiye

UCAL Exports Pte Ltd

Address: #19-08 Prudential Tower 30 Cecil Street, Singapore

Ukde Mühendislik

Address: Kobisan 1. San. Sitesi, Fevzi Çakmak Mah., Ahmet Petekci Cad. No 17/S, Konya, Türkiye

Ulupar Otomotiv

Address: Horozluhan Mah Yürüyüş Sokak No: 49Selçuklu, Konya, Türkiye

UN Fuel Tank Manufacture Co.

Address: No. 68-160, Shekou, Yunlin County, Taiwan

Union International Industrial Limited

Address: Block A, 8F Baima Plaza, Hangzhou, China

Uzman Fren Sistemleri

Address: Horozluhan Mh. İlkay Sokak No: 20, Konya, Türkiye

Vagnersa Otomotiv

Address: İTOSB 12. Cadde Tuzla Plus San. Sit. no: 18/40, Tuzla, İstanbul, Türkiye

Van Pres Döküm Kromaj

Address: Minareli Çavuş Nosab 201 Sk. No: 14, Nilüfer Bursa, Türkiye

Vec Bearings

Address: Survey No 197 Plot No 02 Nh 27 Plasma Road Veraval Sharap Rajkot, India



Veleo International Inc.

Address: 1604 S Vineyard Ave, Ontario, California, United States of America

View Max Industrial Co., Ltd.

Address: No. 36, Ln 53, Chung Cheng 5th St., Yungkang Dist., Tainan, Taiwan

Viscol Petrokimya

Address: Tuzla Kimyaçilar Osb. Melek Aras Bulv. Kristal Cad. No: 6, İstanbul, Türkiye

Way Assauto SRL

Address: Località Valgera 92/C, Asti, Italy

Wellfar Engine Parts Co., LTD.

Address: Room 2409-2410 North Tower, The Hub No. 1068 XinGang East Road, HaiZhu District, Guangzhou, China

Wenling Dilz Machinery Manufacturing Co., LTD

Address: No. 13 Street 25 Eastern New District, Wenling, China

Wintechauto Otomotiv

Address: Minareliçavuş Mah Milas Sok No: 10, Nilüfer, Bursa, Türkiye

Xenol Enerji

Address: Gebkim İhtisas Osb Nuri Türker Cad. No: 4, Kocaeli, Türkiye

Yarzem Otomotiv

Address: Yeni San Sitesi Karşısı Racan Sitesi Yunus Emre Cad 2. Blok No: 28, Antakya, Hatay, Türkiye

Yedka Otomotiv

Address: Yiğitler Mah. B17 Sok. No: 42-44-46-48, Bursa, Türkiye

Yeni Özkkaptan Yedek Parça

Address: Horozluhan Mah. Uzman San. Sitesi, Selçuk Cad. No: 192 Selçuklu, Konya, Türkiye

Yenmak Motor Gömlek

Address: 1. OSB Horozluhan mah. Atabey sok. No: 8, Konya, Türkiye

Yüksel Otomotiv

Address: Kocatepe Mah. Dolapdere Taksim Cad. No. 53 Taksim, Beyoğlu, İstanbul, Türkiye

Velomoto

Address: Cebeci Mah 2586/2 Sok No: 7/A K: 5 Sultangazi, İstanbul, Türkiye

Vimal Engineering Company

Address: Survey No 30 Plot No 04 Nh 27 Ganga Forging Gate Sharap Veraval Rajkot, India

Voldi Otomotiv

Address: OSB Lalehan Cad No: 39 Selçuklu, Konya, Türkiye

Weger Otomotiv

Address: Hatip Mah. Sarısaltık Sok. No. 8 D. 1 Çorlu, Tekirdağ, Türkiye

Weltake Import & Export Company Limited

Address: No. 1000 Pazhou Haizhuqu, Guangzhou, China

Wesson Otomotiv

Address: Fevzi Çakmak Mah. Yakamoz Cad. No: 1/R Karatay, Konya, Türkiye

Wunder Filtre

Address: Ferhatpaşa Mah. 43. Sokak No: 44-46, Ataşehir, İstanbul, Türkiye

Yakamoz Makina

Address: Fatih Mah. 1193. Sok, İzmir, Türkiye

Yavuzsan Otomotiv

Address: Büyük Kayacık OSB. Mah. Kuddusi Cad No: 16, Selçuklu, Konya, Türkiye

Yedpar Tarım Makinaları

Address: Ferhatpaşa Mah. 13. Sok No: 72 Kat 3/4 Ataşehir, İstanbul, Türkiye

Yenka Otomotiv

Address: Fevzi Çakmak Mahalles 10665. Sokak No: 4/M Karatay, Konya, Türkiye

Yeşil Otomotiv

Address: İkitelli OSB. Metal İş Blokları 5A Blok No: 63, İstanbul, Türkiye

Yumak Otomotiv

Address: Büyükkayacık Mah. Konya Organize Sanayi Bölgesi T. Ziyeeddin Cad. No: 14, Selçuklu, Konya, Türkiye



Yurtsan Otomotiv

Address: Konya OSB, T. Ziyaedin Cad. No: 15, Selçuklu, Konya,
Türkiye

Özsay Treyler Ekip San Tic LTD Sti

Address: F. Çakmak Mah Makparsan San Sitesi 10613 Sok No:
15, Karatay, Konya, Türkiye

Özcihan Makina

Address: Ömerli Mah. Seciye Sok. No: 19, İstanbul, Türkiye

Özden Otomotiv

Address: Konsan Özel OSB 10726 Sok No: 27 Karatay, Konya,
Türkiye

Özmer Grup Otomotiv

Address: Eyüp Sultan Mah, İmam Rabbani Cad, no 40/3,
İstanbul, Türkiye

Özsay Treyler Ekip San Tic LTD Sti

Address: F. Çakmak Mah Makparsan San Sitesi 10613 Sok No:
15, Karatay, Konya, Türkiye

Özçinarlar Petrol Ürünleri

Address: Bölükç Mah. Hekim Sınan Bul. No: 112/B, Kütahya,
Türkiye

Ümay Otomotiv

Address: Barakfaklı Mahallesi Vatan Caddesi No: 6 Kestel,
Bursa, Türkiye

Zaft Yedek Parça

Address: Ulus Mah. Çatalca Yolu Cad. 492/A Büyükçekmece,
İstanbul, Türkiye

Öztechnik Motorlu Taşitlar

Address: Mehmet Akif Ersoy Mah No: 34/3, Öteyaka Küme,
Kemalpaşa, İzmir, Türkiye

Özdemir Group Otomotiv

Address: Anadolu Mahallesi Egenur Sokak No: 11A/1
Arnavutköy, İstanbul, Türkiye

Özerşah Enerji Ve Petrol Ürünleri

Address: Gebkim Kimyaçilar İhtisas OSB. Atatürk Blv. No: 4/A,
Dilovası, Kocaeli, Türkiye

Özotosan Ayna Otomotiv

Address: Kayapa San. Böl. Beyaz Cadde No: 7, Nilüfer, Bursa,
Türkiye

Öztechnik Motorlu Taşitlar

Address: Mehmet Akif Ersoy Mah No: 34/3, Öteyaka Küme,
Kemalpaşa, İzmir, Türkiye

Üçel Kauçuk

Address: Çalı San. Böl. 37.Sok. No: 16/B, Nilüfer, Bursa, Türkiye

Ünlaks Metal – 4D Paspas

Address: Ovaakça Eğitim Mah. Burhandere Sk. No: 8/1
Osmangazi, Bursa, Türkiye



泰國

Ace Ultimate Co., LTD.

Address: Nonthaburi, 11110, Thailand

Alpstool Co., LTD.

Address: Nagano-Ken, 389-0601, Japan

Anhui Tiger Co., LTD.

Address: Hefei, 230088, China

Asia Growth Venture Co., LTD.

Address: Bangkok, Thailand

Auroral Sinter Metals Co. LTD.

Address: Miaoli, 36141, Taiwan

Brasstech Engineering Private Limited

Address: Gujarat, 361004, India

China Fineblanking Technology Co., LTD.

Address: Changhua County, 51648, Taiwan

Cleanvy (Thailand) Co., LTD

Address: Samutprakarn, 10280, Thailand

C. C. Autopart Co., LTD.

Address: Chachoengsao, 24000, Thailand

Digigate Technology (Thailand) Co., Ltd.

Address: Nonthaburi, 11120, Thailand

Dongguan City Junhong Tube Co., LTD

Address: Guangdong, China

Dyna Forming Engineering & Technology (Thailand) Co., LTD.

Address: Samut Prakarn, 10540, Thailand

Ejot Fastening Systems Asia Pacific Pte LTD.

Address: 7500a Beach Road, #15-313 The Plaza 199591,
Singapore

Email: Infosg@Ejot.Com

Finest Printed Circuit Board LTD.

Address: Shenzhen, 518102, China

Ad-Protech Co., LTD.

Address: Bangkok, 10120, Thailand

Amp Excellence Co., LTD.

Address: Samutsakorn, 74000, Thailand

Apac Industrial Co., LTD.

Address: Taichung, 40654, Taiwan

Aup-Automacao De Unidades De Producao Lda

Address: 4800-026, Portugal

Bara Scientific Co., LTD.

Address: Bangkok, 10500, Thailand

Carl Zeiss Co., LTD.

Address: Bangkok, 10310, Thailand

Cim (Thailand) Co., LTD.

Address: Bangkok, 10330, Thailand

Cybernet

Address: So-32-3a Menara 1, KI Eco City, Jalan Bangsar Kuala Lumpur, 59200, Malaysia

Email: information@cybernet.asia

Daido Steel Co., LTD.

Address: Bangkok, 10500, Thailand

Digital Transformation Engineering Co., LTD.

Address: Bangkok, 10310, Thailand

Dongguan Paicheng Industrial Co., LTD.

Address: 1st Floor, Building A, Tingfeng Technology Park, Fudong Road, Tingshan Village, Houjie Town, Dongguan City, Dongguan, Guangdong, China
Email: paicheng33@dgcpsy.com

Einstein Industrietechnik Corporation Co., LTD.

Address: Bangkok, 10510, Thailand

Espec Engineering (Thailand) Co., LTD.

Address: Chonburi, 20160, Thailand

Formlabs

Address: MA, 02143, United States



Fuji Testing Machine (Thailand) Co., LTD.

Address: Chonburi, 20000, Thailand

Fujipoly (Thailand) Co., LTD.

Address: Pathumthanee, 12120, Thailand

Gem Terminal Industry Co., LTD.

Address: Kaohsiung, Taiwan

Genius Instruments Co., LTD.

Address: 886/17-18 Luang Phaeng Road, Thap Yao, Lat Krabang, Bangkok, 10520, Thailand
Email: Methasit@Geniusinstruments.Co.Th

Go Inter Tech Co., LTD.

Address: Bangkok, 10510, Thailand

Guangdong Hande Precision Machinery Co., LTD.

Address: Guangdong, China

Gvs Filtration Co., LTD.

Address: Bangkok, 10110, Thailand

Handan City Kainuo Hardware Products Co., LTD.

Address: Handan, China

Handan City Rixin Auto Parts Co., LTD.

Address: Hebei, China

Handan City Tiancong Fastener Manufacturing Co., LTD.

Address: Weizhuang Industrial Zone, Yongnian District, Handan, Hebei, 057150, China
Email: Tc.Lisa@Tian-Cong.Com

Handan Hengou Fastener Manufacturing Co., LTD.

Address: Hebei, China

Handan Jiangyu Fastener Co., LTD.

Address: Hebei, China

Handan Jixiang Fasterner Manufacturers

Address: Hebei, China

Handan Liqi Fastener Manufacture Co., LTD.

Address: Hebei, China

Handan Shuangzi Metal Products Co., LTD.

Address: Hebei, China

Handan Yongnian Hongji Machinery Parts Co., LTD.

Address: East Of Beidu Villiage, Linminguan Town, Yongnian District, Handan City, Hebei Province, 057150, China
Email: Taylor@Hdhongji.Com

Handan Zhesi Fastener Manufacturing Co., LTD.

Address: Hebei, China

Handan Zhongrui Import And Export Trade Co., LTD.

Address: Hebei, China

Happy Day Engineering Co., LTD.

Address: Pathum Thani, 12120, Thailand

Hebei Chuanyi Fastener Manufacturing Co., LTD.

Address: Hebei, China

Hebei Goodfix Industrial Co., LTD.

Address: Hebei, China

Hebei Ruiye Fastner Manufacturing Co., LTD.

Address: Duanzhuang Industrial Zone, Yongnian, Handan, Hebei, 056000, China
Email: Echo@Ruiyefasteners.Com

Hebei Shengyue Fastener Manufacturing Co., LTD.

Address: Hebei, China

Hebei Tailian Fasteners Group Co., LTD.

Address: Hebei, China

Hebei Tianchuang New Material Technology Co., LTD.

Address: Hebei, China

Hebei Yisen Fastener Manufacturing Co., LTD.

Address: Hebei, China

Hebei Zhuding Fastener Manufacturing Co., LTD.

Address: Hebei, China

Hongkong Tachibana Electronics Co., LTD.

Address: Bangkok, 10110, Thailand

**Hyap (Thailand) Co., LTD.**

Address: Samutprakan, 10570, Thailand

Joinmax International Co., LTD.

Address: Samutprakarn, 10540, Thailand

Krasstec Co., LTD.

Address: Bangkok, 10250, Thailand

K. D. Heat Technology (Thailand) Co., LTD.

Address: Chonburi, 20110, Thailand

Max Speed Tuning Technology (Thailand) Co., LTD.

Address: 75/20 Pricha Rom Klaow Alley, Saen Saep, Min Buri,
Bangkok 10510, Thailand

Measuretronix LTD.

Address: Bangkok, 10310, Thailand

Mori Tekko (Thailand) Co., LTD.

Address: Chonburi, 20110, Thailand

Muangthong Aluminium Industry Co., LTD.

Address: Samutprakan, 10540, Thailand

Nicki Try System Co., LTD.

Address: Nagano, 390-1243, Japan

Nikka Rubber & Plastic (Thailand) Co., LTD.

Address: Ayutthaya, 13170, Thailand

NRB Bearings (Thailand) LTD.

Address: Rayong, 21140, Thailand

Powertex Worldwide Co., LTD.

Address: Bangkok, 10520, Thailand

Quality Report Co., LTD.

Address: Bangkok, 10230, Thailand

Jiangsu Zhongxinhua Electronic Technology Co., LTD.

Address: Jiangsu, China

Joong Won Industry

Address: South Korea

KTD Corporation Co., LTD.

Address: 6 Sukhapiban2 Road, Soi11 (2-1), Bangkok, Prawat,
10250, Thailand

Email: Tsubaki@Ktecorp.Com

Marubun Corporation

Address: Tokyo, 103-8577, Japan

Max Value Technology Co., Ltd.

Address: Bangkok, 10250, Thailand

MFC Sealing Technology Co., LTD.

Address: New Taipei City, 24888, Taiwan

MSA Solution Co., LTD.

Address: 71 Kanjanapisek Road, Lak Song, Bang Khae, Bangkok,
10160, Thailand

Email: Info@Msa-Sol.Com

Nandee Inter-Trade Co., LTD.

Address: Bangkok, 10120, Thailand

Nihon Denkei (Thailand) Co., LTD.

Address: 43 Thai CC Tower, 30th Fl., Room 304-305, Sathorn,
Bangkok, 10120, Thailand

Email: Sales@N-Denkei.Co.Th

Nitta M&T (Thailand) Co., LTD.

Address: Pathumthani, 12120, Thailand

Obsnap Calibration (Thailand) Co., LTD.

Address: Samutprakarn, 10540, Thailand

Pro-Care Packaging Limited

Address: Chonburi, 20110, Thailand

Thaimach Sales & Service Co., LTD.

Address: Bangkok, 10260, Thailand

Email: Infor@Thaimach.Co.Th



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